

# US equity market outlook More room to run

David Lefkowitz, CFA Nadia Lovell Matthew Tormey

This report has been prepared by UBS Financial Services Inc.
Please see important disclaimers and disclosures at the end of this document.



#### Key points

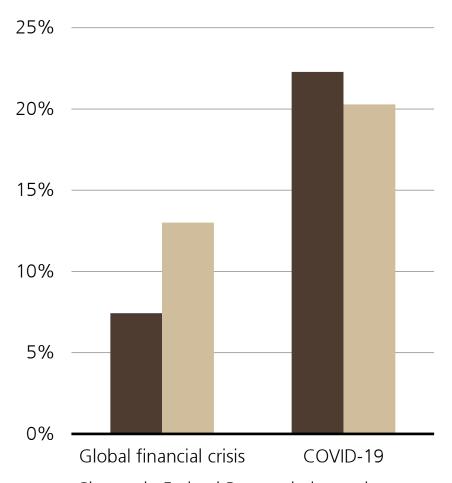
- We expect further equity market gains driven by:
  - Declining COVID-19 daily cases: recent trends in the US are encouraging
  - Solid growth: pent-up demand, strong household finances, rising business spending
  - Still-accommodative Federal Reserve policy: access to capital remains easy
  - S&P 500 price targets: 4,600 in December 2020; 4,800 in June 2021; 5,000 in December 2022
  - S&P 500 EPS estimates: USD 207 (45% growth) for 2021; USD 227 (10% growth) for 2022.
- Fundamentals still support value and cyclical segments
  - Value stocks to benefit from solid earnings growth, higher interest rates, low valuations
  - Maintain most preferred on mid-caps
  - Keep a cyclical tilt in our sector positioning
    - Most preferred: Consumer Discretionary, Energy, Financials, Healthcare
    - Least preferred: Consumer Staples and Utilities
- Risks to our outlook
  - The pace of the pandemic
  - Supply chain bottlenecks become even more disruptive
  - Fiscal issues aren't resolved: govt. shutdown, debt ceiling, bi-partisan and social infrastructure
  - The Fed tightens policy sooner and faster than expected if inflation remains hot
  - A sharper-than-expected slowdown after the boom



#### Policy response and vaccine progress have been impressive

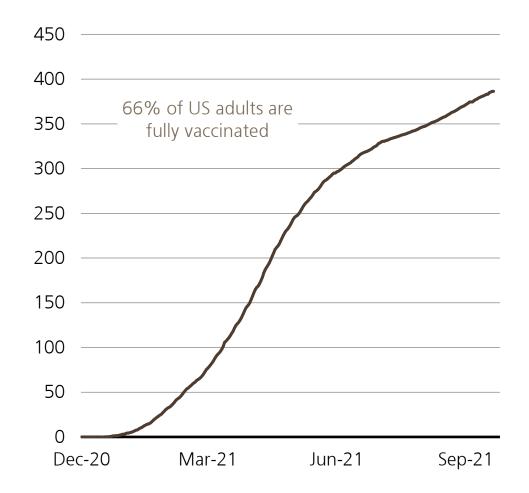
Change in Fed balance sheet and US government debt, % of GDP, two years from crisis outbreak







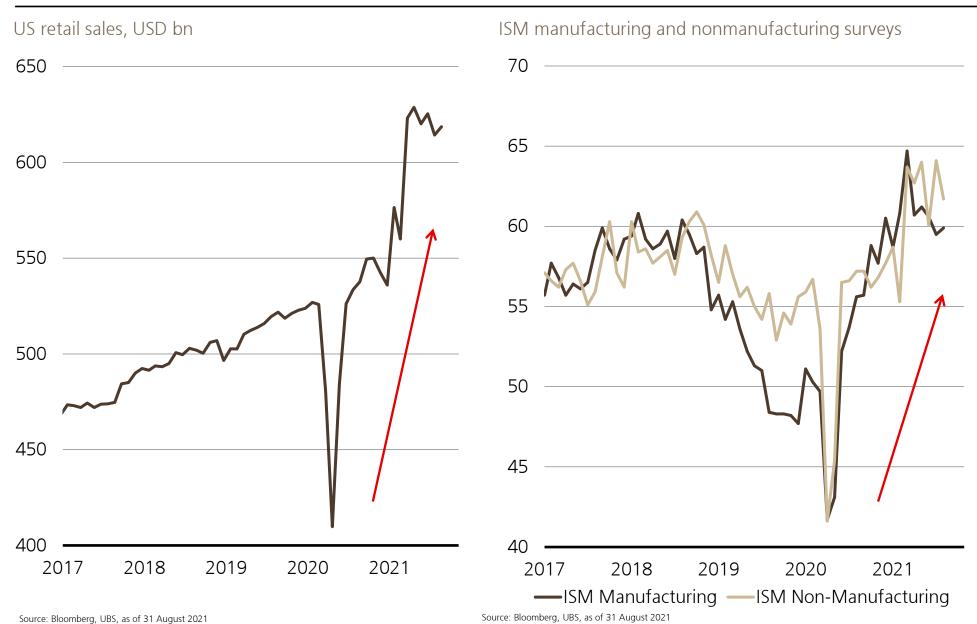
■ Change in US government debt

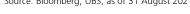


Source: FactSet, UBS, as of 18 July 2021



### Key economic indicators are normalizing after rising sharply

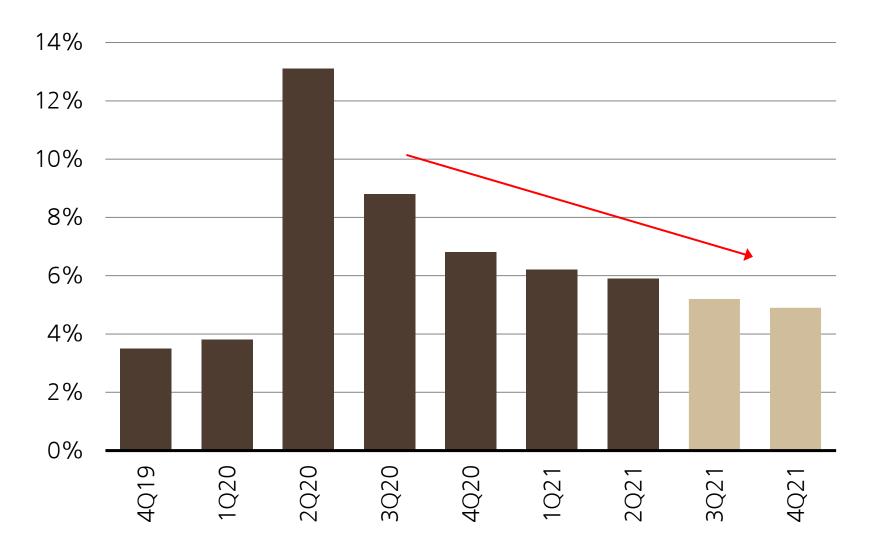


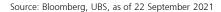




#### Labor market trends are improving

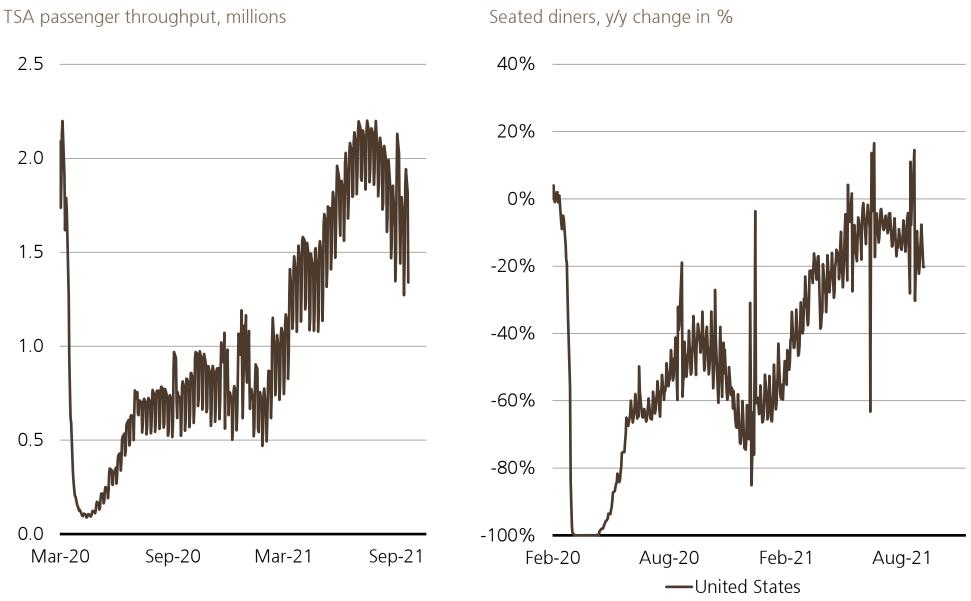
Actual and median consensus unemployment rate forecast (%)

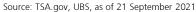






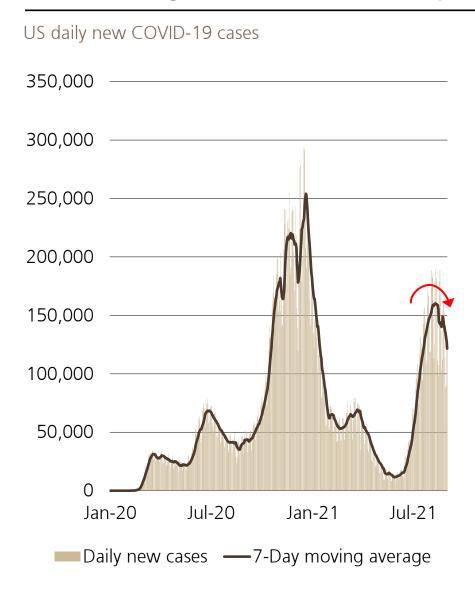
### Hard-hit segments may be feeling delta's effects...

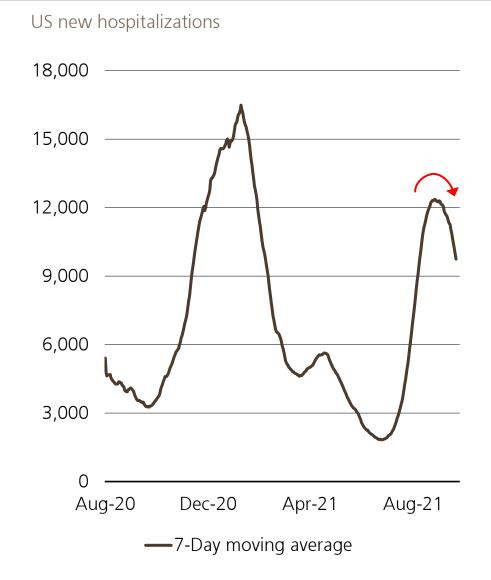


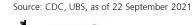


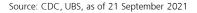


#### ...although cases and hospitalizations likely peaked



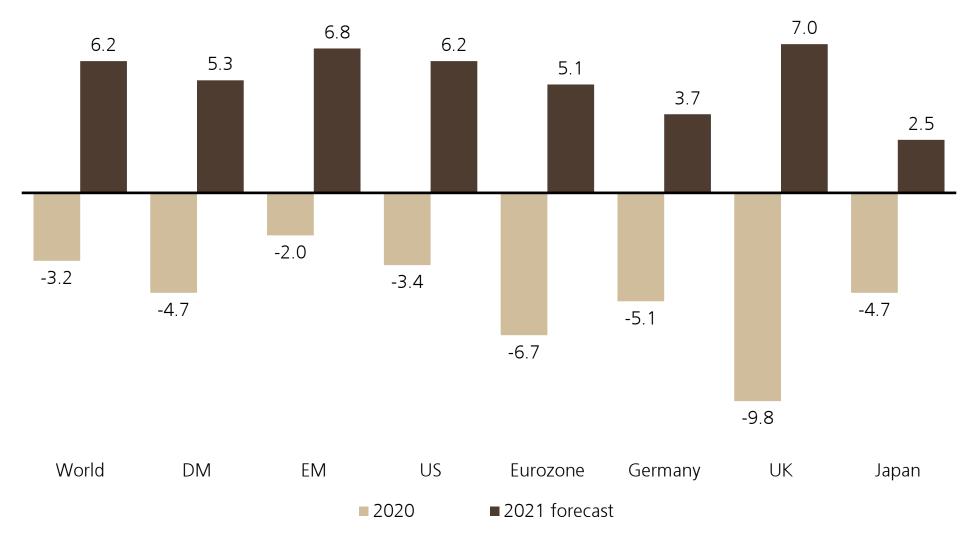






### Economic rebound is unfolding

Real GDP growth expectations, (%, year-over-year)



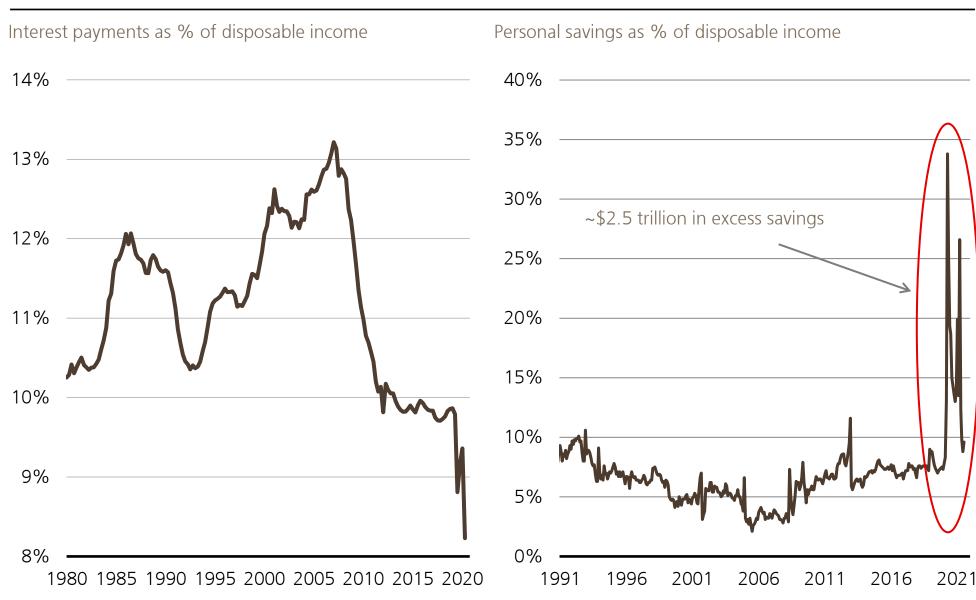




US equity market—solid growth and accommodate Fed drives further gains



## Solid growth: consumer finances are in very good shape

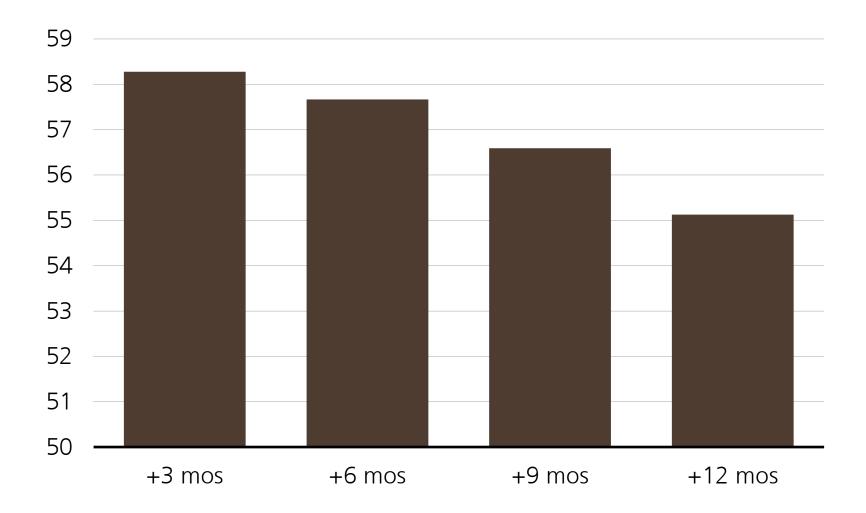






# Solid growth: low inventories suggest business cycle will remain healthy—over 50 denotes expansion

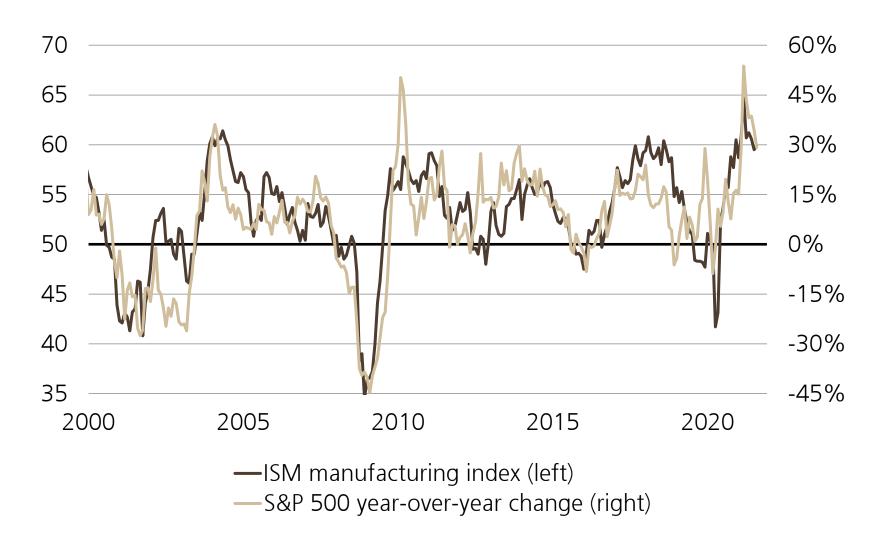
Average headline ISM reading in the months after an ISM customer inventory reading of less than 40 (current: 30.2)





### Solid growth: healthy business cycle drives market gains

S&P 500 and ISM Manufacturing index

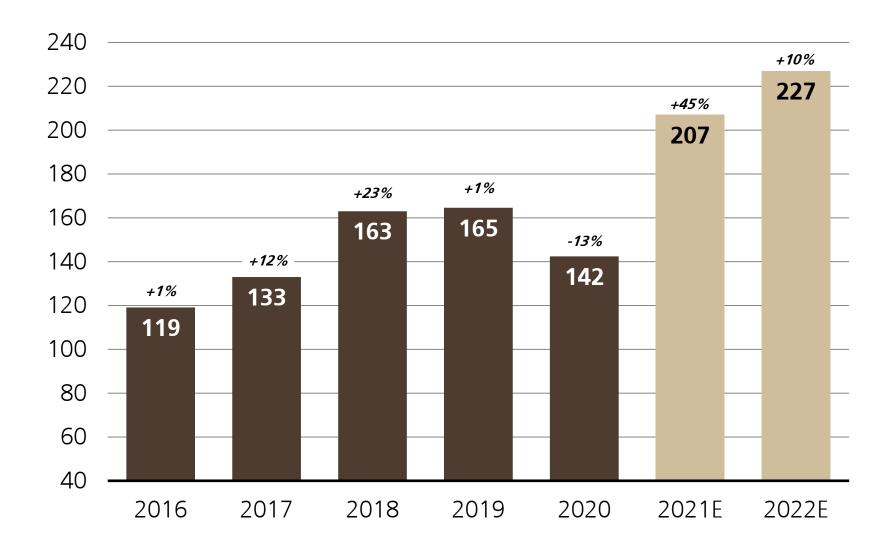


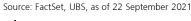




### Solid growth: earnings are recovering sharply

S&P 500 earnings per share (EPS), actuals and UBS CIO estimates; 2022E includes 4-5% drag from higher corp taxes

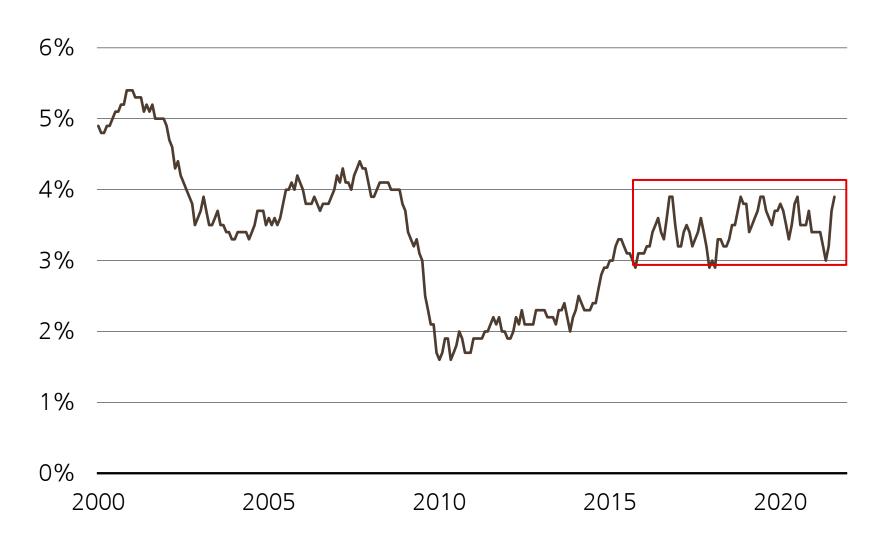






### Accommodative Fed: average wage increases look normal

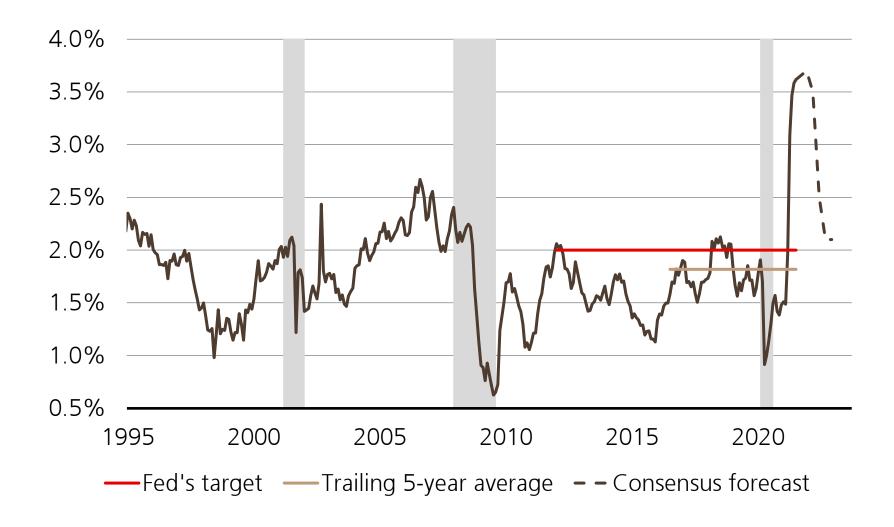
Atlanta Fed Wage Growth Tracker, median wage growth





#### Accommodative Fed: inflation likely peaking

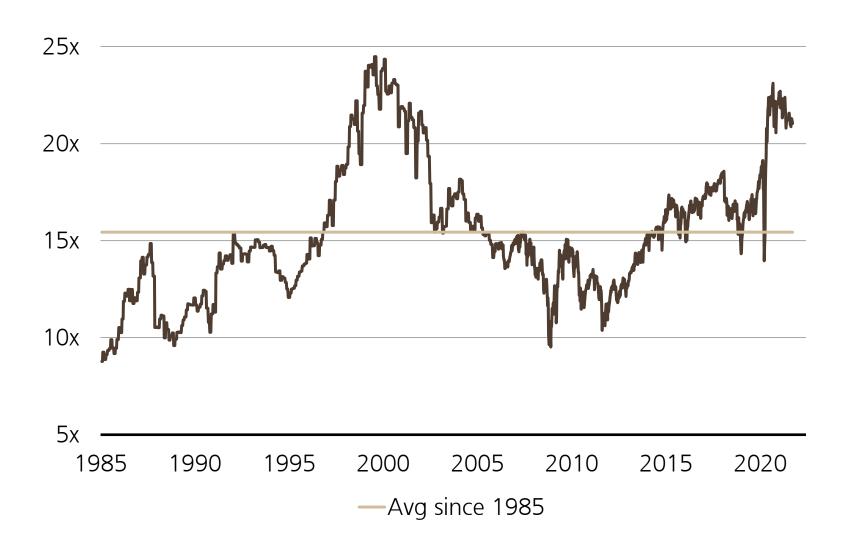
Core personal consumption expenditure price index, year-over-year change

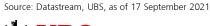




## Valuations: high in absolute terms

S&P 500 forward price-to-earnings (P/E)

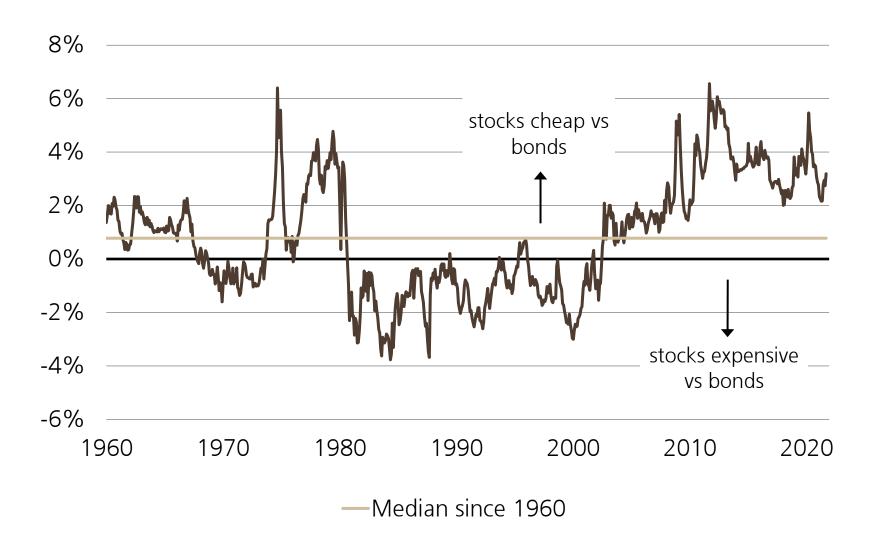






#### Valuations: but stocks do not look expensive vs. bonds

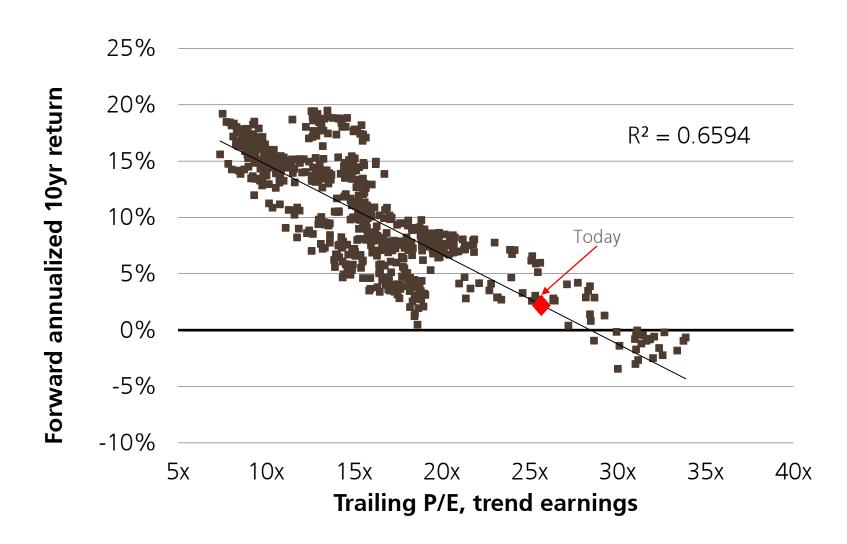
Equity risk premium (S&P 500 earnings yield minus 10-year Treasury yield)





#### Valuations: high valuations mean lower long-term returns

S&P 500 returns and P/E based on trend earnings, since 1960

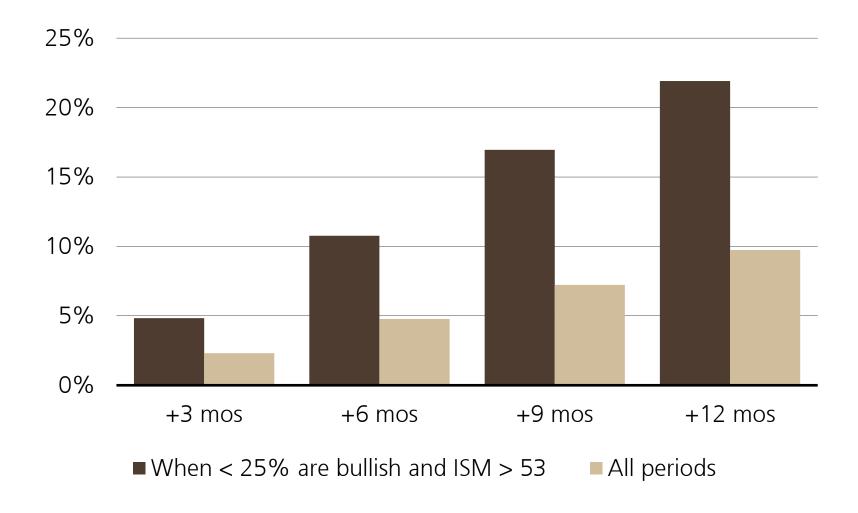


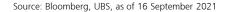




# Recent low sentiment readings but solid business momentum suggests solid market gains ahead

S&P 500 forward returns; black bars show returns when AAII bullish reading is < 25% and ISM Manufacturing is < 53

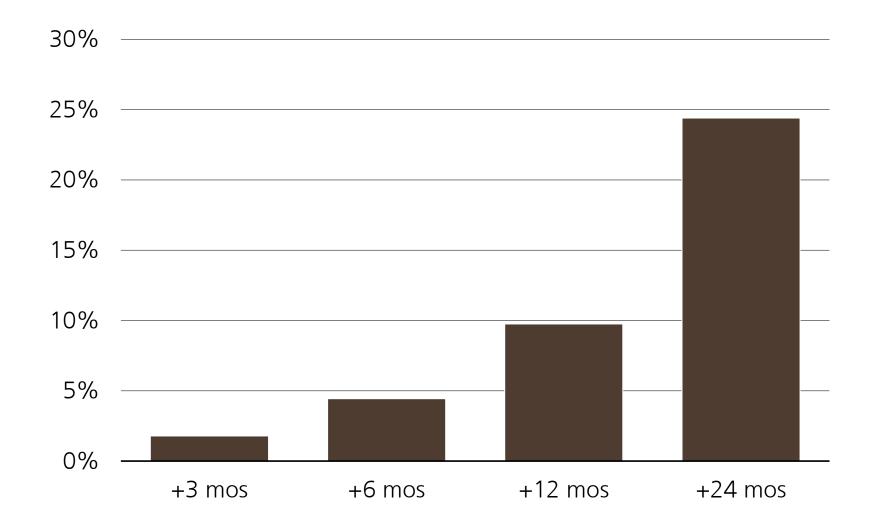






### No need to fear a high and falling ISM

S&P 500 forward return when ISM is below previous 3-month average and above 55 since 1960

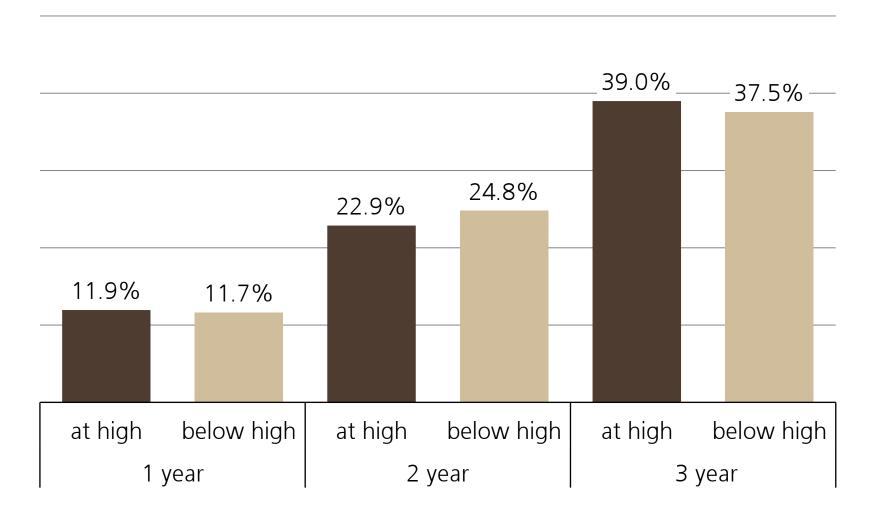






#### Record highs are no reason to worry

S&P 500 returns following an all-time high, versus all other periods, since 1960



Source: Bloomberg, UBS, as of 31 August 2021



Putting interest rates and taxes in perspective



#### Interest rates will likely trend higher

Close relationship between historical nominal GDP growth and long-term interest rates



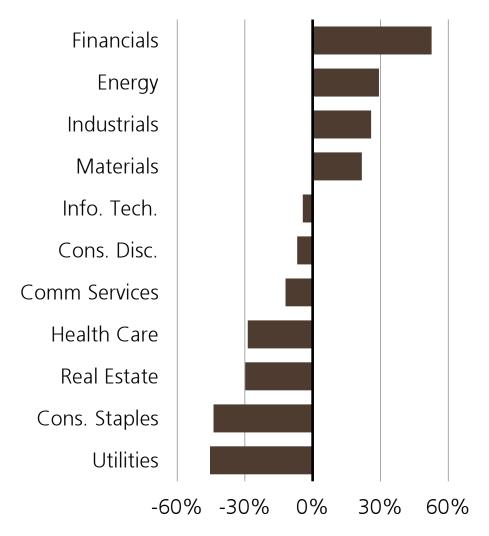


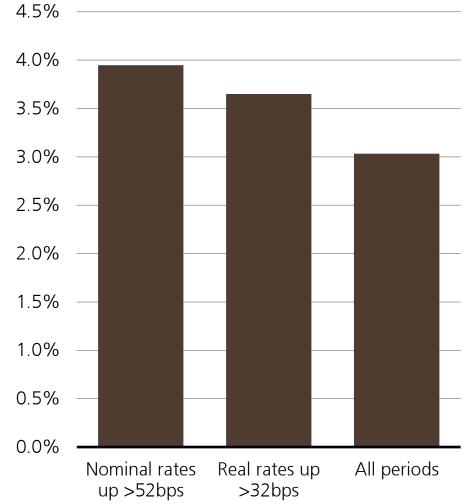


#### Interest rates: more important for sectors, not the market

Correlation between relative sector performance and changes in UST 10-year yield





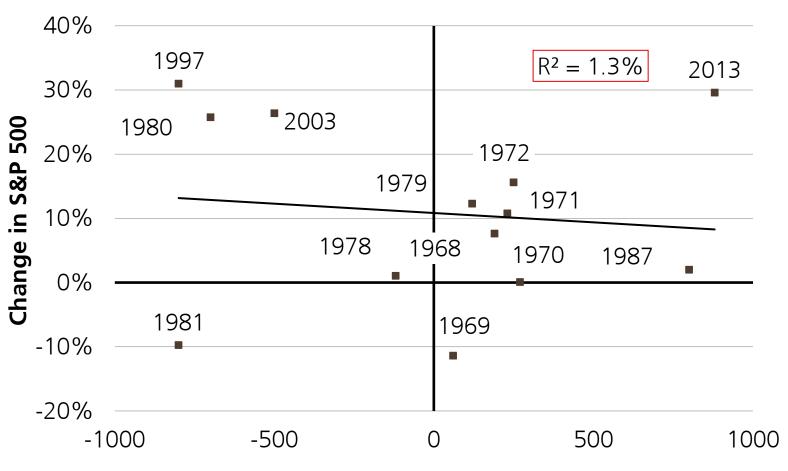


Source: FactSet, UBS, as of 21 September 2021



#### Changes in capital gains taxes do not impact returns

Change in capital gains tax rate (in basis points) and S&P 500 returns

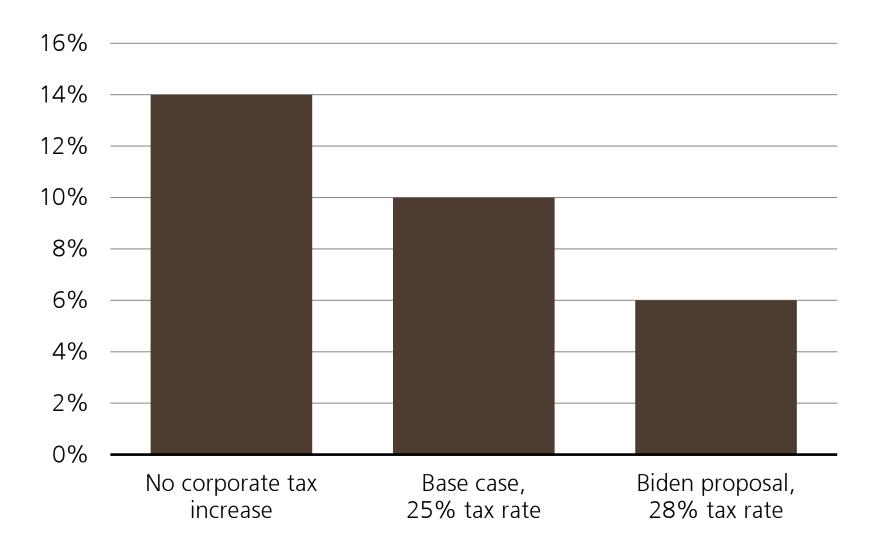


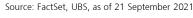
Change in statutory capital gains tax rate (bps)



### Healthy earnings growth despite potential corp. tax increase

2022 S&P 500 EPS growth, UBS CIO estimates





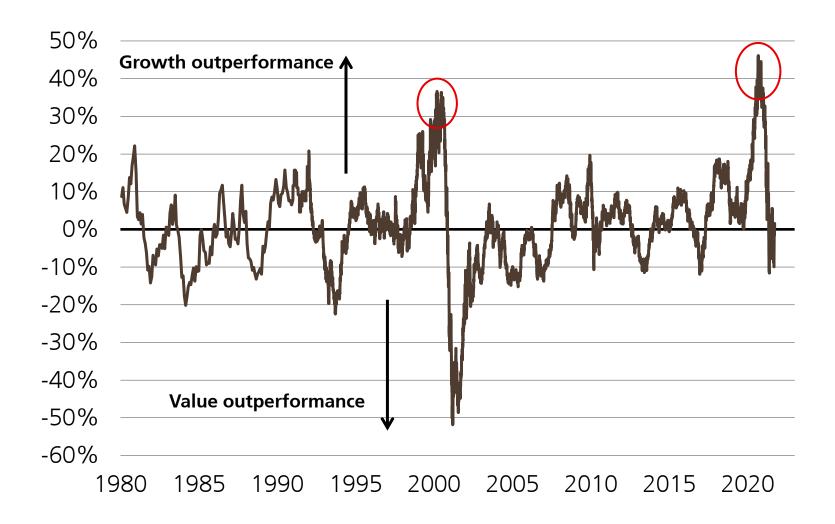


Prefer value over growth, mid-caps, and select cyclical sectors



#### Growth stock outperformance was extreme last year

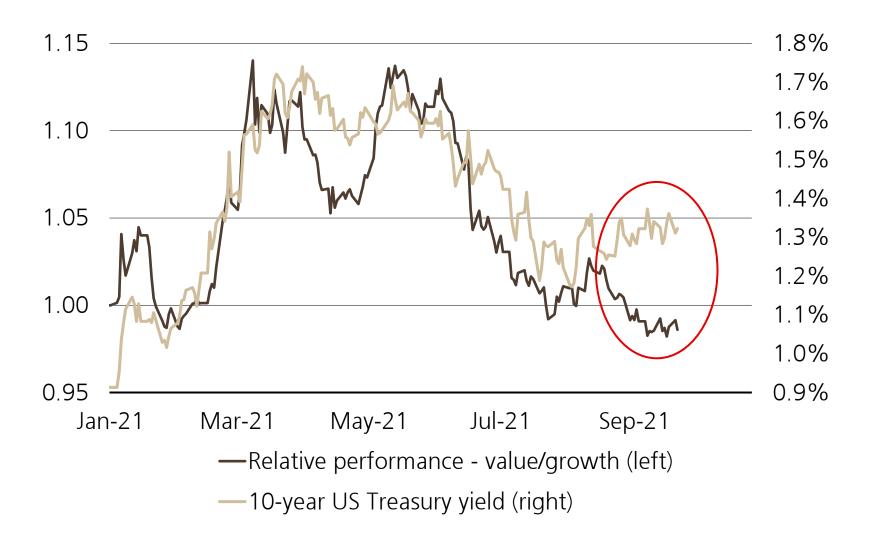
Last-12-month performance of the Russell 1000 Growth index less the Russell 1000 Value index





#### Value stocks have scope to catch-up to rates...

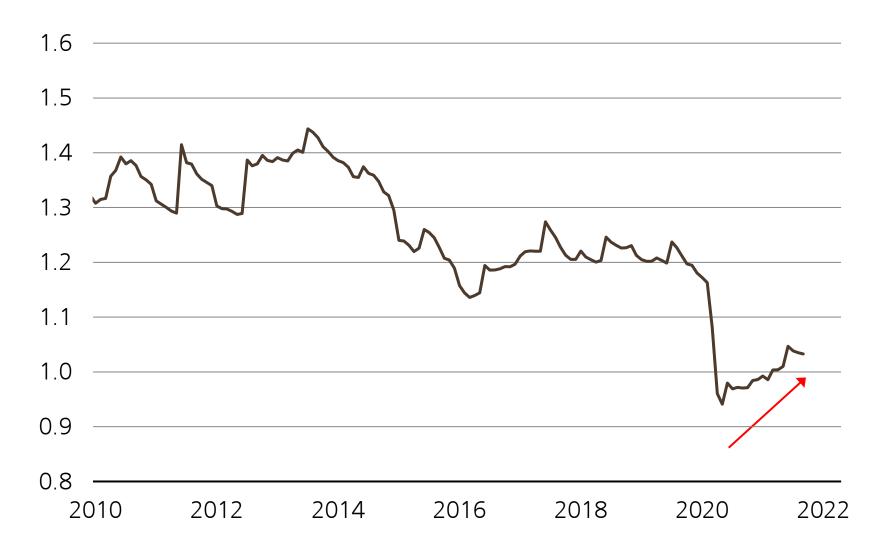
Russell 1000 Value vs. Russell 1000 Growth; 10-year US Treasury yield, in basis points

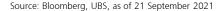




#### ...and fundamentals continue to favor value

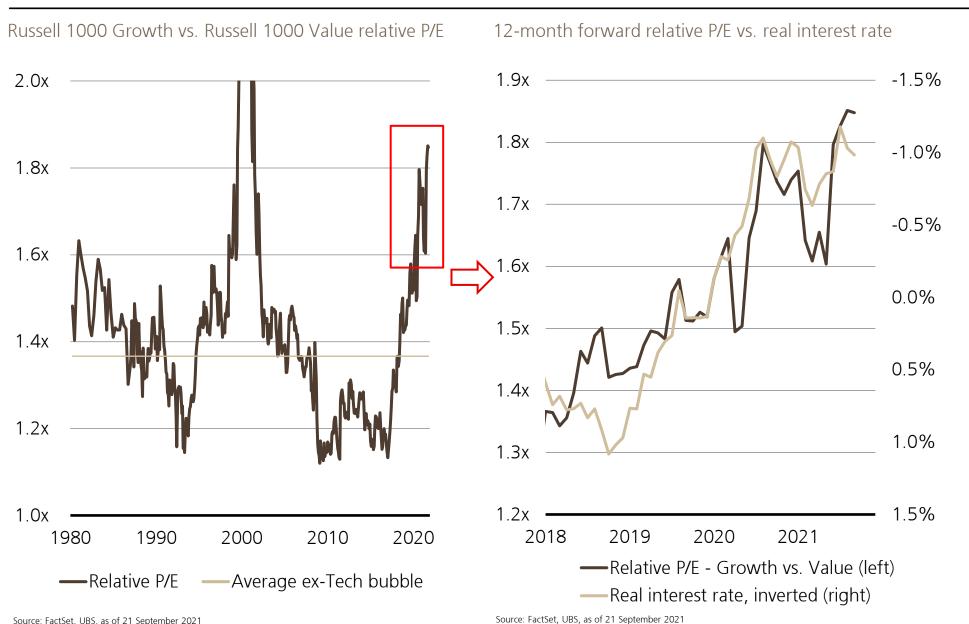
Relative next twelve months EPS - Russell 1000 Value vs Russell 1000 Growth







#### Growth valuations high and vulnerable if rates rise

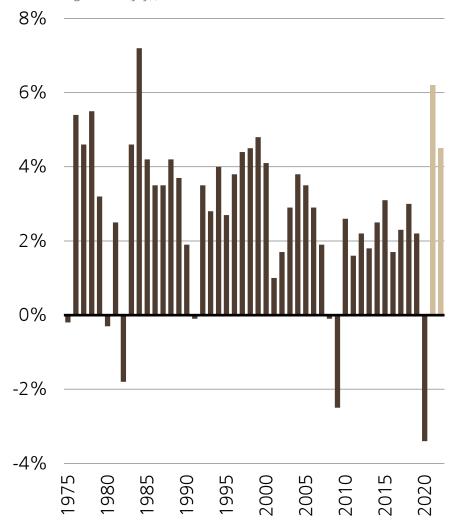


Source: FactSet, UBS, as of 21 September 2021

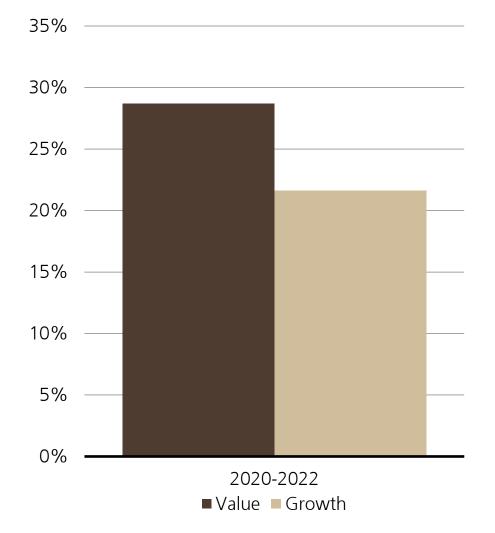


### Rapid GDP growth benefits value over growth

Some of the best GDP growth in decades... Real GDP growth (y/y), actual and estimates



...should drive unusually rapid EPS growth for value Annualized consensus EPS growth, Russell 1000 Growth and Value



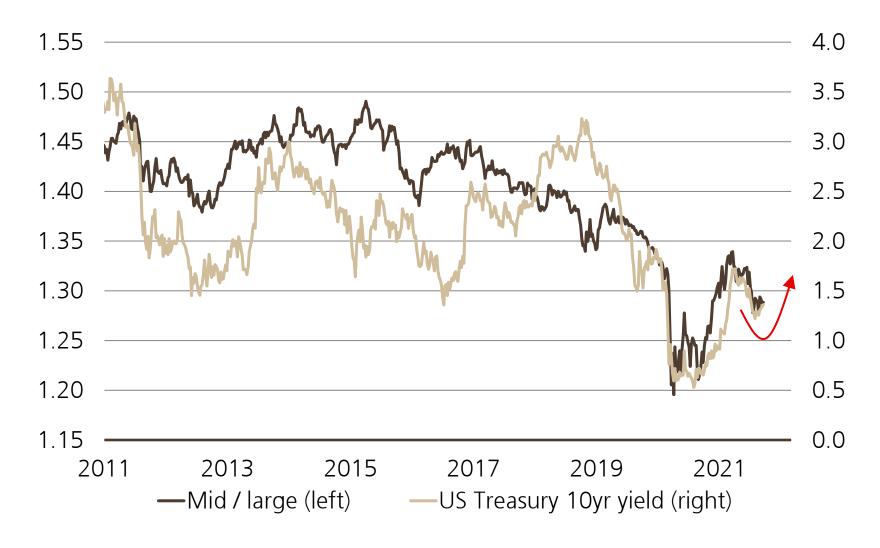
Source: Bloomberg, UBS, as of 21 September 2021

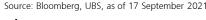


Source: FactSet, UBS, as of 21 September 2021

#### Higher long-term rates should support mid-caps

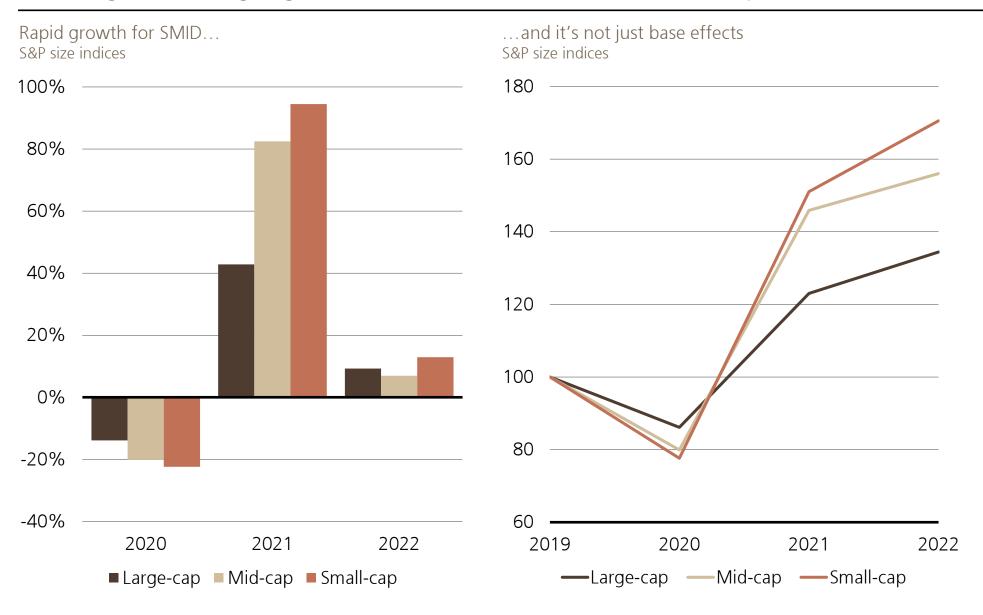
Relative performance Russell Midcap and Russell 1000 Indices vs. US Treasury 10yr yield







#### Strong earnings growth for small- and mid-caps

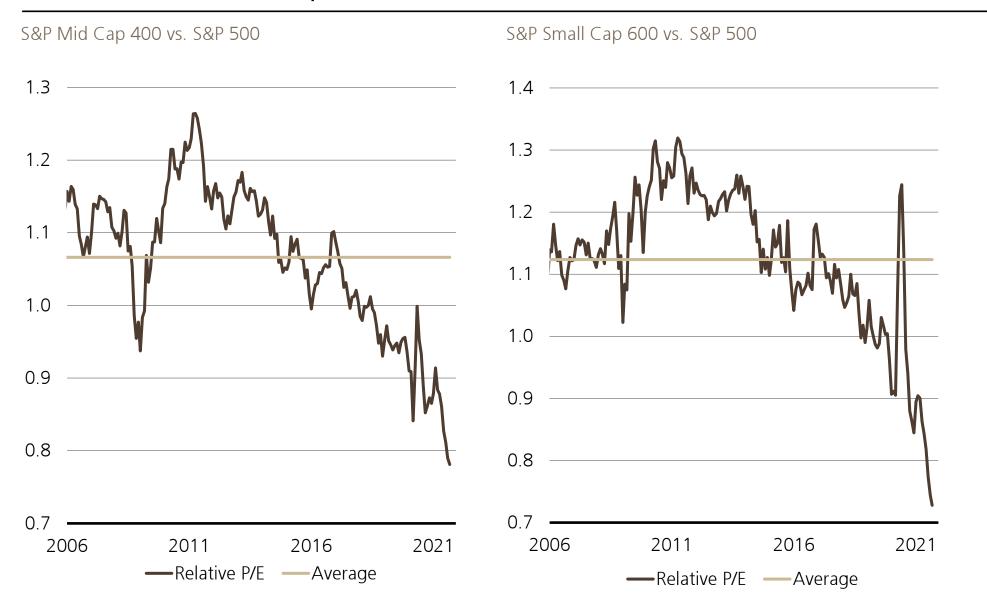


Source: FactSet, UBS, as of 21 September 2021



Source: FactSet, UBS, as of 21 September 2021

#### Small- and mid-cap valuations remain attractive



Source: FactSet, UBS, as of 21 September 2021



#### We recommend a risk-on, pro-cyclical stance

UBS Chief Investment Office asset class preferences

#### **Most Preferred**

- US mid-cap equities
- US large-cap value equities
- Japan equities
- Senior loans
- CMBS
- Commodities
- Oil
- British pound

#### **Least Preferred**

- US large-cap growth equities
- US government fixed income
- US IG corporate bonds
- Gold
- Japanese yen



#### Within US equities, we maintain a cyclical bias

#### Most preferred

- **Consumer discretionary**: The sector should benefit from economic recovery, lower mortgage rates, and secular trends in e-commerce
- **Energy**: Relative to oil prices, the sector looks cheap. Free cash flow yields are very attractive, capital discipline has improved, and the sector should benefit as demand recovers
- Financials: Earnings should recover as economic growth rebounds and interest rates move gradually higher
- Health care: Most risks around drug pricing reform are likely already reflected in share prices. Earnings are growing faster than defensive peers

#### **Least preferred**

- **Consumer staples**: The sector initially benefitted from "panic" buying, but the sector could underperform as economies reopen
- **Utilities**: The sector will likely lag as investors look towards more cyclical opportunities in the market

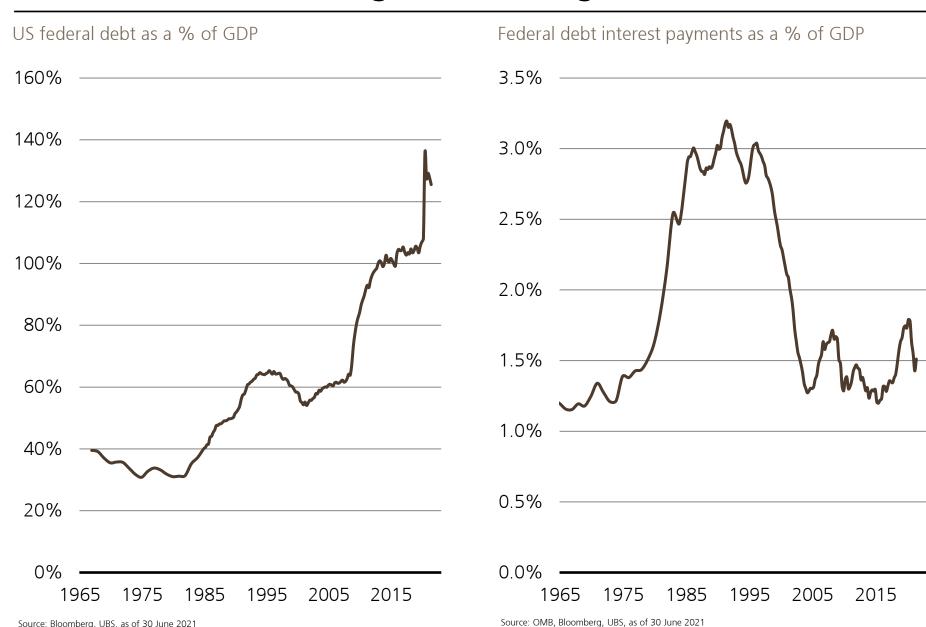
#### US equity sector preferences

	Least preferred	Neutral	Most preferred
US Equities			
Communication services			
Consumer discretionary			•
Consumer staples	•		
Energy			0
Financials			•
Healthcare			•
Industrials			
Information technology			
Materials			
Real estate			
Utilities	•		

Note: This month, we changed the way we express our sector preferences. Previously, we used three notches (a combination of + and – signs) to express conviction of our Least Preferred and Most Preferred views. Going forward, we will only assign one of three ratings to each sector: Least Preferred, Neutral, or Most Preferred.



#### Government debt is high but manageable



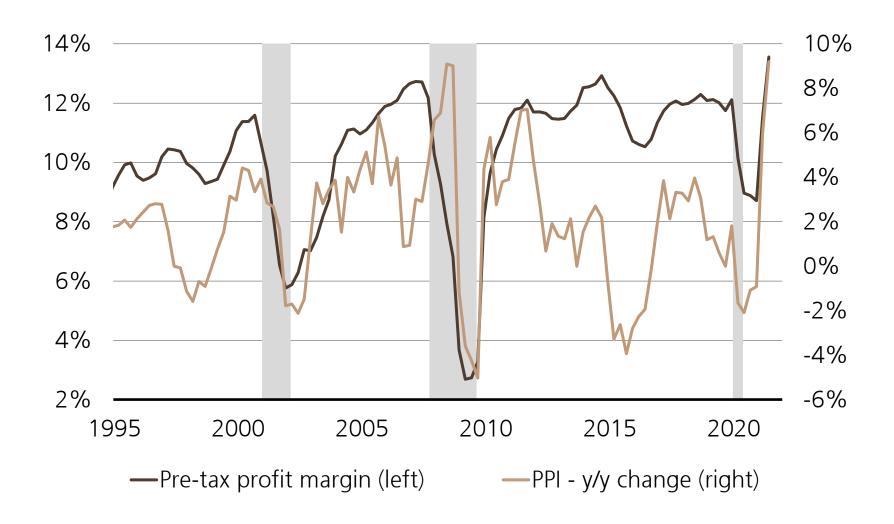




37

## Margins typically remain healthy when inflation rises

S&P 500 pre-tax margin vs. PPI





#### **Contact Information**

#### David Lefkowitz, CFA

212-713-3739 david.lefkowitz@ubs.com

#### **Nadia Lovell**

212-713-4460 nadia.lovell@ubs.com

#### **Matthew Tormey**

212-713-3545 matthew.tormey@ubs.com

UBS Financial Services Inc. 1285 Avenue of the Americas New York, NY 10019

UBS Financial Services Inc. www.ubs.com/financialservicesinc

© 2021 UBS Financial Services Inc. All Rights Reserved. Member SIPC. UBS Financial Services Inc. is a subsidiary of UBS AG



#### **Appendix**

#### Statement of risk

- 1. Equity markets are difficult to forecast because of fluctuations in the economy, investor psychology, geopolitical conditions, and other important variables.
- 2. Bond market returns are difficult to forecast because of fluctuations in the economy, investor psychology, geopolitical conditions and other important variables. Corporate bonds are subject to a number of risks, including credit risk, interest rate risk, liquidity risk, and event risk. Though historical default rates are low on investment grade corporate bonds, perceived adverse changes in the credit quality of an issuer may negatively affect the market value of securities. As interest rates rise, the value of a fixed coupon security will likely decline. Bonds are subject to market value fluctuations, given changes in the level of risk-free interest rates. Not all bonds can be sold quickly or easily on the open market. Prospective investors should consult their tax advisors concerning the federal, state, local, and non-U.S. tax consequences of owning any securities referenced in this report.
- 3. Prospective investors should consult their tax advisors concerning the federal, state, local, and non-U.S. tax consequences of owning preferred stocks. Preferred stocks are subject to market value fluctuations, given changes in the level of interest rates. For example, if interest rates rise, the value of these securities could decline. If preferred stocks are sold prior to maturity, price and yield may vary. Adverse changes in the credit quality of the issuer may negatively affect the market value of the securities. Most preferred securities may be redeemed at par after five years. If this occurs, holders of the securities may be faced with a reinvestment decision at lower future rates. Preferred stocks are also subject to other risks, including illiquidity and certain special redemption provisions.
- 4. Although historical default rates are very low, all municipal bonds carry credit risk, with the degree of risk largely following the particular bond's sector. Additionally, all municipal bonds feature valuation, return, and liquidity risk. Valuation tends to follow internal and external factors, including the level of interest rates, bond ratings, supply factors, and media reporting. These can be difficult or impossible to project accurately. Also, most municipal bonds are callable and/or subject to earlier than expected redemption, which can reduce an investor's total return. Because of the large number of municipal issuers and credit structures, not all bonds can be easily or quickly sold on the open market.



#### Disclaimer

UBS Chief Investment Office's ("CIO") investment views are prepared and published by the Global Wealth Management business of UBS Switzerland AG (regulated by FINMA in Switzerland) or its affiliates ("UBS").

The investment views have been prepared in accordance with legal requirements designed to promote the **independence of investment research**.

#### **Generic investment research – Risk information:**

This publication is **for your information only** and is not intended as an offer, or a solicitation of an offer, to buy or sell any investment or other specific product. The analysis contained herein does not constitute a personal recommendation or take into account the particular investment objectives, investment strategies, financial situation and needs of any specific recipient. It is based on numerous assumptions. Different assumptions could result in materially different results. Certain services and products are subject to legal restrictions and cannot be offered worldwide on an unrestricted basis and/or may not be eligible for sale to all investors. All information and opinions expressed in this document were obtained from sources believed to be reliable and in good faith, but no representation or warranty, express or implied, is made as to its accuracy or completeness (other than disclosures relating to UBS). All information and opinions as well as any forecasts, estimates and market prices indicated are current as of the date of this report, and are subject to change without notice. Opinions expressed herein may differ or be contrary to those expressed by other business areas or divisions of UBS as a result of using different assumptions and/or criteria.

In no circumstances may this document or any of the information (including any forecast, value, index or other calculated amount ("Values")) be used for any of the following purposes (i) valuation or accounting purposes; (ii) to determine the amounts due or payable, the price or the value of any financial instrument or financial contract; or (iii) to measure the performance of any financial instrument including, without limitation, for the purpose of tracking the return or performance of any Value or of defining the asset allocation of portfolio or of computing performance fees. By receiving this document and the information you will be deemed to represent and warrant to UBS that you will not use this document or otherwise rely on any of the information for any of the above purposes. UBS and any of its directors or employees may be entitled at any time to hold long or short positions in investment instruments referred to herein, carry out transactions involving relevant investment instruments in the capacity of principal or agent, or provide any other services or have officers, who serve as directors, either to/for the issuer, the investment instrument itself or to/for any company commercially or financially affiliated to such issuers. At any time, investment decisions (including whether to buy, sell or hold securities) made by UBS and its employees may differ from or be contrary to the opinions expressed in UBS research publications. Some investments may not be readily realizable since the market in the securities is illiquid and therefore valuing the investment and identifying the risk to which you are exposed may be difficult to quantify. UBS relies on information barriers to control the flow of information contained in one or more areas within UBS, into other areas, units, divisions or affiliates of UBS. Futures and options trading is not suitable for every investor as there is a substantial risk of loss, and losses in excess of an initial investment may occur. Past performance of an investment is no guaran

Tax treatment depends on the individual circumstances and may be subject to change in the future. UBS does not provide legal or tax advice and makes no representations as to the tax treatment of assets or the investment returns thereon both in general or with reference to specific client's circumstances and needs. We are of necessity unable to take into account the particular investment objectives, financial situation and needs of our individual clients and we would recommend that you take financial and/or tax advice as to the implications (including tax) of investing in any of the products mentioned herein.

This material may not be reproduced or copies circulated without prior authority of UBS. Unless otherwise agreed in writing UBS expressly prohibits the distribution and transfer of this material to third parties for any reason. UBS accepts no liability whatsoever for any claims or lawsuits from any third parties arising from the use or distribution of this material. This report is for distribution only under such circumstances as may be permitted by applicable law. For information on the ways in which CIO manages conflicts and maintains independence of its investment views and publication offering, and research and rating methodologies, please visit <a href="https://www.ubs.com/research">www.ubs.com/research</a>. Additional information on the relevant authors of this publication and other CIO publication(s) referenced in this report; and copies of any past reports on this topic; are available upon request from your client advisor.



#### Disclaimer

Options and futures are not suitable for all investors, and trading in these instruments is considered risky and may be appropriate only for sophisticated investors. Prior to buying or selling an option, and for the complete risks relating to options, you must receive a copy of "Characteristics and Risks of Standardized Options". You may read the document at <a href="https://www.theocc.com/about/publications/character-risks.jsp">https://www.theocc.com/about/publications/character-risks.jsp</a> or ask your financial advisor for a copy.

Investing in structured investments involves significant risks. For a detailed discussion of the risks involved in investing in any particular structured investment, you must read the relevant offering materials for that investment. Structured investments are unsecured obligations of a particular issuer with returns linked to the performance of an underlying asset. Depending on the terms of the investment, investors could lose all or a substantial portion of their investment based on the performance of the underlying asset. Investors could also lose their entire investment if the issuer becomes insolvent. UBS Financial Services Inc. does not guarantee in any way the obligations or the financial condition of any issuer or the accuracy of any financial information provided by any issuer. Structured investments are not traditional investments and investing in a structured investment is not equivalent to investing directly in the underlying asset. Structured investments may have limited or no liquidity, and investors should be prepared to hold their investment to maturity. The return of structured investments may be limited by a maximum gain, participation rate or other feature. Structured investments may include call features and, if a structured investment is called early, investors would not earn any further return and may not be able to reinvest in similar investments with similar terms. Structured investments include costs and fees which are generally embedded in the price of the investment. The tax treatment of a structured investment may be complex and may differ from a direct investment in the underlying asset. UBS Financial Services Inc. and its employees do not provide tax advice. Investors should consult their own tax advisor about their own tax situation before investing in any securities.

Important Information About Sustainable Investing Strategies: Sustainable investing strategies aim to consider and incorporate environmental, social and governance (ESG) factors into investment process and portfolio construction. Strategies across geographies and styles approach ESG analysis and incorporate the findings in a variety of ways. Incorporating ESG factors or Sustainable Investing considerations may inhibit the portfolio manager's ability to participate in certain investment opportunities that otherwise would be consistent with its investment objective and other principal investment strategies. The returns on a portfolio consisting primarily of sustainable investments may be lower or higher than portfolios where ESG factors, exclusions, or other sustainability issues are not considered by the portfolio manager, and the investment opportunities available to such portfolios may differ. Companies may not necessarily meet high performance standards on all aspects of ESG or sustainable investing issues; there is also no guarantee that any company will meet expectations in connection with corporate responsibility, sustainability, and/or impact performance.

**External Asset Managers / External Financial Consultants:** In case this research or publication is provided to an External Asset Manager or an External Financial Consultant, UBS expressly prohibits that it is redistributed by the External Asset Manager or the External Financial Consultant and is made available to their clients and/or third parties.

**USA:** Distributed to US persons by UBS Financial Services Inc., UBS Securities LLC or UBS Swiss Financial Advisers AG, subsidiaries of UBS AG. UBS Switzerland AG, UBS Europe SE, UBS Bank, S.A., UBS Brasil Administradora de Valores Mobiliarios Ltda, UBS Asesores Mexico, S.A. de C.V., UBS Securities Japan Co., Ltd, UBS Wealth Management Israel Ltd and UBS Menkul Degerler AS are affiliates of UBS AG. UBS Financial Services Inc. proportion of Puerto Rico is a subsidiary of UBS Financial Services Inc. accepts responsibility for the content of a report prepared by a non-US affiliate when it distributes reports to US persons. All transactions by a US person in the securities mentioned in this report should be effected through a US-registered broker dealer affiliated with UBS, and not through a non-US affiliate. The contents of this report have not been and will not be approved by any securities or investment authority in the United States or elsewhere. UBS Financial Services Inc. is not acting as a municipal advisor to any municipal entity or obligated person within the meaning of Section 15B of the Securities Exchange Act (the "Municipal Advisor Rule") and the opinions or views contained herein are not intended to be, and do not constitute, advice within the meaning of the Municipal Advisor Rule.

For country information, please visit ubs.com/cio-country-disclaimer-gr or ask your client advisor for the full disclaimer.

Version C/2020. CIO82652744

© UBS 2021. The key symbol and UBS are among the registered and unregistered trademarks of UBS. All rights reserved.

