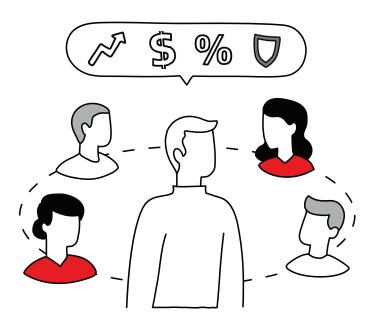


Teaching children about money at different ages and stages

A practical guide to developing a financially responsible family



Wealthy parents have both the challenge and opportunity of communicating information about family wealth. Many parents fear that their children will become entitled or lose their drive if they know too much, too soon about the family's financial situation. As a result, parents avoid having these conversations for as long as possible.

Reflect on your own experiences with money and wealth and decide what you would like to pass to your children and what no longer serves you. If you are co-parenting, it's important to do this exercise with your partner(s), as each person comes to the table with different beliefs and experiences. Decide together what you would like to actively convey about money to avoid sending mixed messages to your children. In some cases, you might not agree on everything. This may be especially difficult if you are raising children in different households. If you have different values about money or wealth than your partner(s), it is still a worthwhile exercise to model and reinforce your values while the children are with you. The important thing is to do the best you can.

Action step checklist

Use this template to brainstorm action steps you want to take with your children in their financial education.

	Name:	Name:	Name:	Name:
	Age:	Age:	Age:	Age:
Allowance Dollar amount				
Weekly or monthly				
Expectation (if any) for receipt				
Items we expect to be covered by allowance				
Give/save expectations for allowance				
Gifts and giving Parameters for gifts received and how these might change with size of gift (i.e., \$20 vs \$2,000)				
Expectations for charitable giving				
Savings College				
Car				
Other items				
Investments				
Tools and resources				
Money mentors Current money mentor(s)				
Potential future money mentor(s)				
Other				

The big picture

Who in your life has shaped your mindset and attitude toward money? What are some specific ways they acted or spoke about money or wealth?
What experiences have been most formative for your ability to responsibly manage money and wealth?
What would you like your children to know about money?
Are there messages you received about money or wealth while growing up that you don't want to repeat?
How do your actions reflect your values around money?
Who else is a primary influence on your children and what is their attitude toward money?
How will you check in with your co-parent and your child(ren) on how money responsibilities are progressing?

How do you talk about money?

Think about some of the phrases you use when explaining how and why you spend money in certain ways. Consider things like, "That's not how we choose to spend money," or, "We're doing this because"
What discussions, if any, have you had with your children about money to date?
Reflect: What are some things you've said when you've agreed to buy something your children have asked for?
What about when you say no to their requests?
Typically by first grade, children can rank their classmates and peers in wealth based on the houses they live in and the cars their parents drive. How have you worked with your young children to give them a financial foundation?
What are your expectations for the money you give your children?
What does a "financially responsible child" mean to you?

What do successful money habits look like when your child is 20, 30 or 40?
If your child receives an allowance, or you want to start giving one, what are the items you expect them to pay for using the money you provide them? This might change on an annual basis.
How might you expect your child to earn extra money if they want something above and beyond their allowance? O Optional/extra chores
 A part-time job Helping in the neighborhood like babysitting or mowing lawns Borrowing against future allowance and paying interest Other
Additional questions to consider Below are some additional helpful questions to think through as you consider your money values. What should money do for a person?
How do your children view your success?
How does your financial situation impact your children?
What is one personal characteristic that you believe is essential to building wealth?
How would you like your relationship with money to be different?
What do you wish you knew when you were younger that you know now about money and wealth?
What portion of your wealth do you allocate for giving? Do your children know about this part of your money story?

To learn more

For additional information and any questions you may have, please reach out to your UBS Financial Advisor and visit ubs.com/privatewealthmanagement

The UBS Optimus Foundation is a grant-making foundation that helps UBS clients use their wealth to drive positive social change for children. The foundation selects programs that improve children's health, education and protection, ones that have the potential to be transformative, scalable and sustainable. This brochure is for informational and educational purposes only and should not be relied upon as investment advice or the basis for making any investment decisions.

The information and data in this brochure may be deemed reliable; however, their accuracy and completeness is not guaranteed by UBS Financial Services Inc. and providing you with this information is not to be considered a solicitation on our part with respect to the purchase or sale of any securities, investments, strategies or products that may be mentioned. In addition, the information and data used are subject to change without notice. The views and opinions expressed may not be those of UBS Financial Services Inc.

As a firm providing wealth management services to clients, UBS Financial Services Inc. offers investment advisory services in its capacity as an SEC-registered investment advisory services and brokerage services in its capacity as an SEC-registered broker-dealer. Investment advisory services and brokerage services are separate and distinct, differ in material ways and are governed by different laws and separate arrangements. It is important that you understand the ways in which we conduct business, and that you carefully read the agreements and disclosures that we provide to you about the products or services we offer. For more information, please review client relationship summary provided at ubs.com/relationshipsummary, or ask your UBS Financial Advisor for a copy.

© UBS 2022. All rights reserved. The key symbol and UBS are among the registered and unregistered trademarks of UBS. UBS Financial Services Inc. is a subsidiary of UBS AG.

Member FINRA/SIPC. IS2207233 Exp: 12/31/23 2022-860547

UBS Financial Services Inc. ubs.com

