

UBS Investor Sentiment

LatAm 2Q20

Mixed uptick in optimism

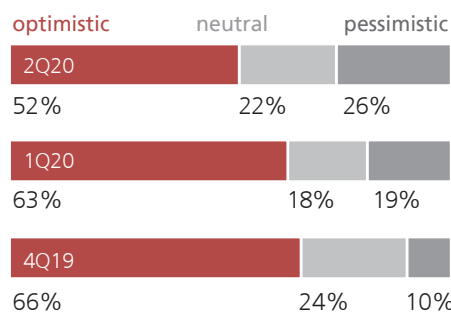
Increase is tempered by concerns about the economic impact from COVID-19

Brazil and Argentina optimism ticks up, but Mexican investors think otherwise

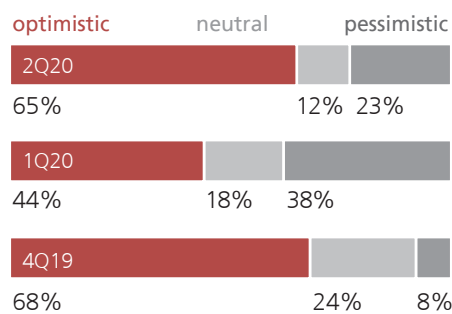
Global economy

Short-term (next 12 months)

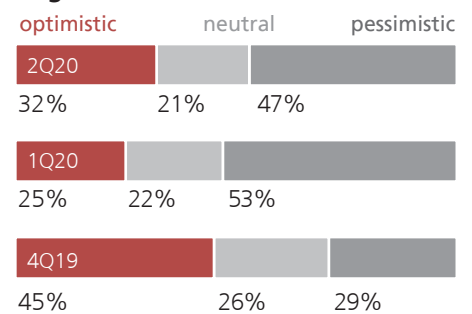
Mexico



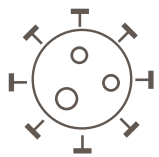
Brazil



Argentina



Top concerns



Mexico

59% Decrease in **tourism**

58% High **unemployment**

57% Significant **recession**

Brazil

66% High **unemployment**

63% Control of **COVID-19**

56% **Healthcare** system issues

Argentina

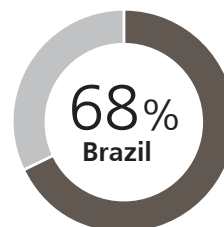
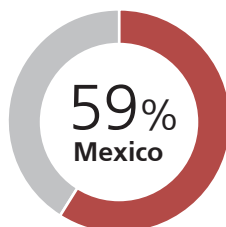
69% **Higher inflation** amid financing of fiscal deficit

62% Significant **recession**

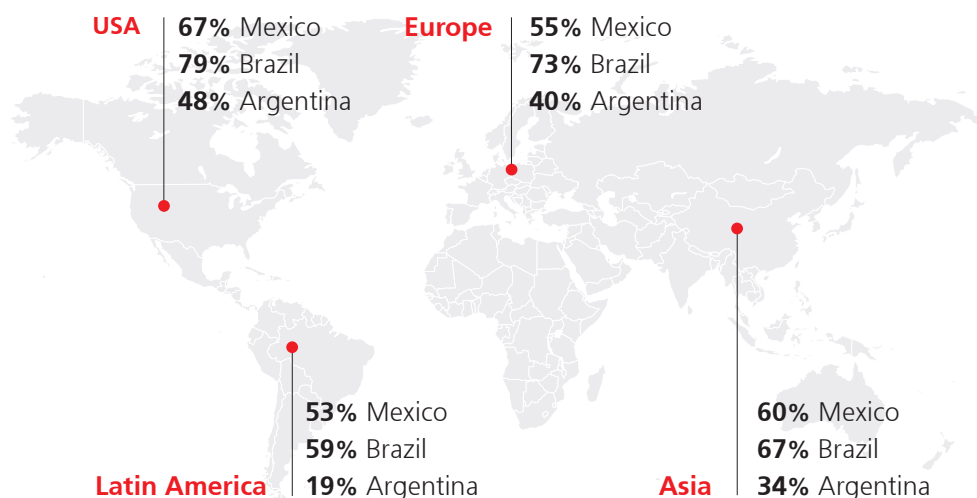
57% Control of **COVID-19**

Fear of missing out?

"I am concerned I **missed the main buying opportunity** and stocks will continue to rise."



LatAm investors look outside the region for investment opportunities



Many are considering different strategies ...



Mexico

- 69% Structured notes
- 69% Hold cash in other currencies
- 69% REITs

Brazil

- 77% High yield EM bonds
- 77% Hold cash in other currencies
- 75% Structured notes

Argentina

- 78% Hold cash in other currencies
- 60% High dividend stocks
- 56% Structured notes

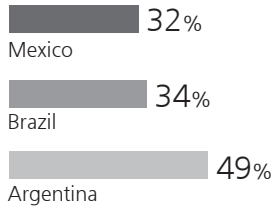
... but are asking for help

"I want **more guidance** from my advisor in times like these."

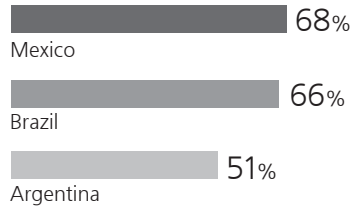


Split view on when to reopen ...

Government should **reopen soon**

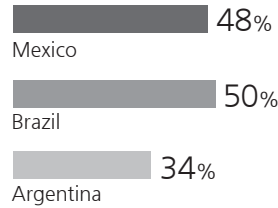


Government should **wait**

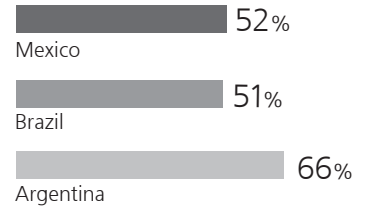


... and how to rebuild

Focus on **green** recovery

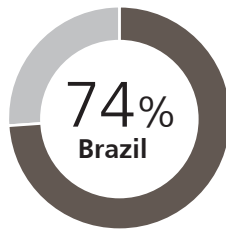
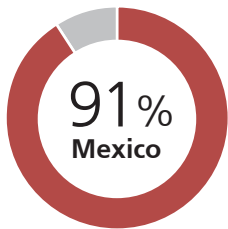


Focus purely on **economic** recovery



US election spotlight

Mexico and Brazil are tuned into the US presidential election



Investors disagree on who will win ...

	Mexico	Brazil	Argentina
Joe Biden	64%	44%	53%
Donald Trump	36%	56%	47%

... and are planning for potential impact either way

(Percent who plan to increase investments)

	Mexico	Brazil	Argentina
Joe Biden	38%	47%	20%
Donald Trump	31%	46%	25%

Let's make sure you're ready for whatever is next. **Talk to your UBS Advisor.**

About the survey

UBS surveyed 2,867 investors and 1,151 business owners with at least \$1M in investable assets (for investors) or at least \$1M in annual revenue and at least one employee other than themselves (for business owners), from June 23 – July 14, 2020. The global sample was split across 14 markets: Argentina, Brazil, China, France, Germany, Hong Kong, Italy, Japan, Mexico, Singapore, Switzerland, the UAE, the UK and the US. For the 1Q20 results, UBS surveyed 4,108 investors and business owners with at least \$1M in investable assets (for investors) or at least \$1M in annual revenue and at least one employee other than themselves (for business owners), from April 1 – 20, 2020. The global sample was split across the same 14 markets. For the 4Q19 results, UBS surveyed 4,838 investors and business owners with at least \$1M in investable assets (for investors) or at least \$250k in annual revenue and at least one employee other than themselves (for business owners), from December 19, 2019 – January 12, 2020. The global sample was split across the same 14 markets, plus: Indonesia, Malaysia, Philippines, Taiwan and Thailand.

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