

UBS Compensation Survey 2021

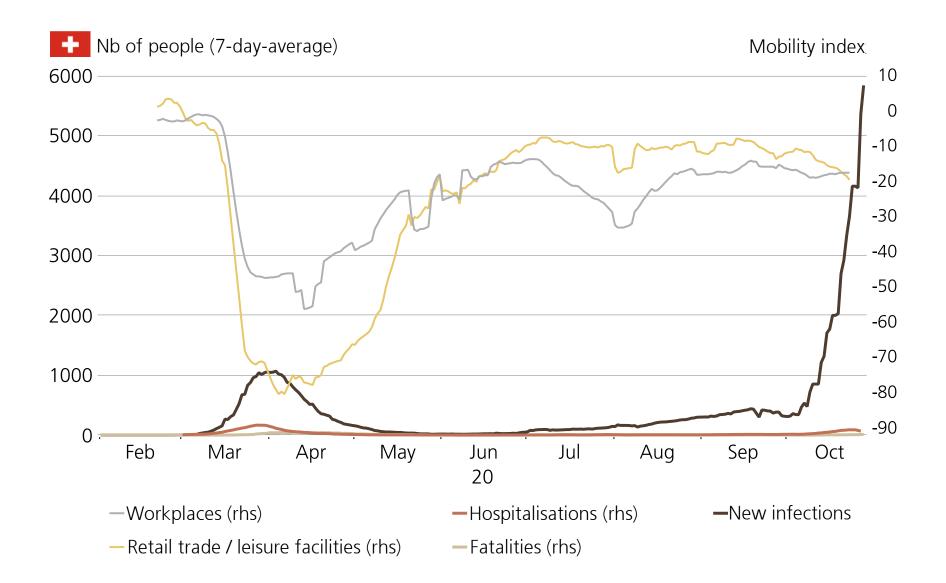
Outlook

Dr. Daniel Kalt UBS Chief Economist & Chief Investment Officer Switzerland



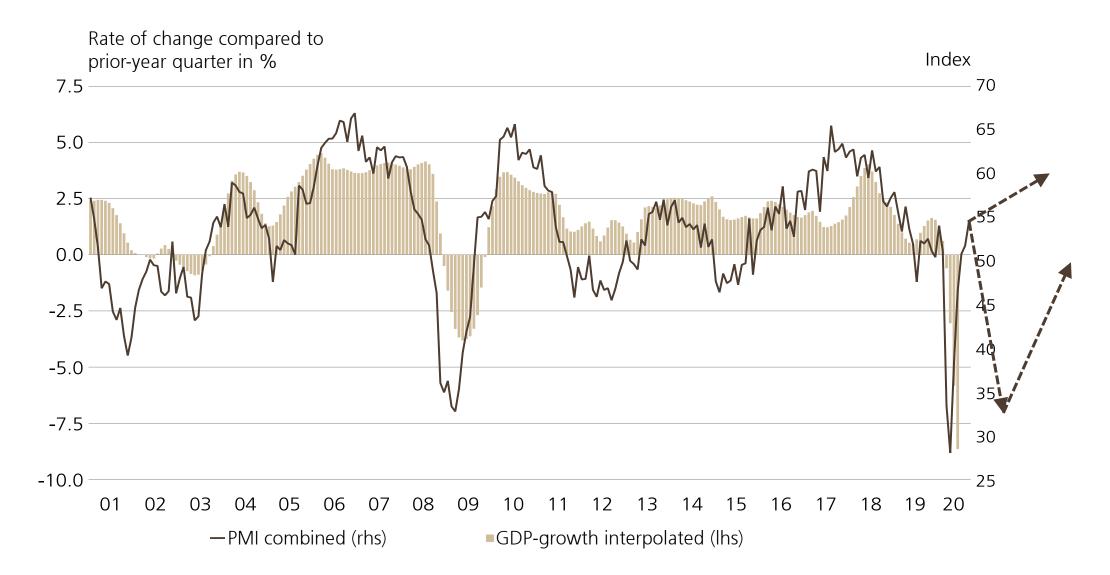
Public

October 2020





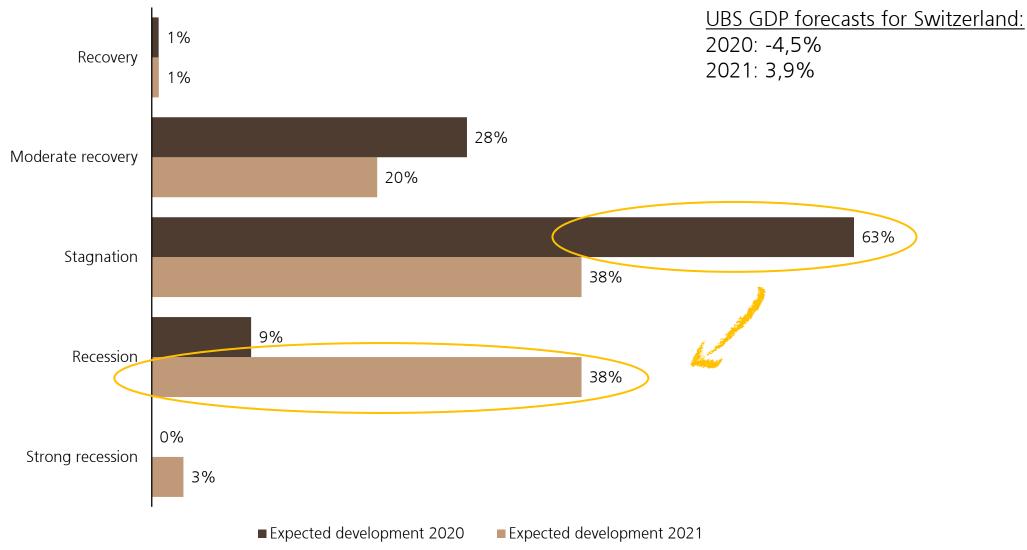
Switzerland: GDP-growth and purchasing managers' index





Expected economic trend for 2021

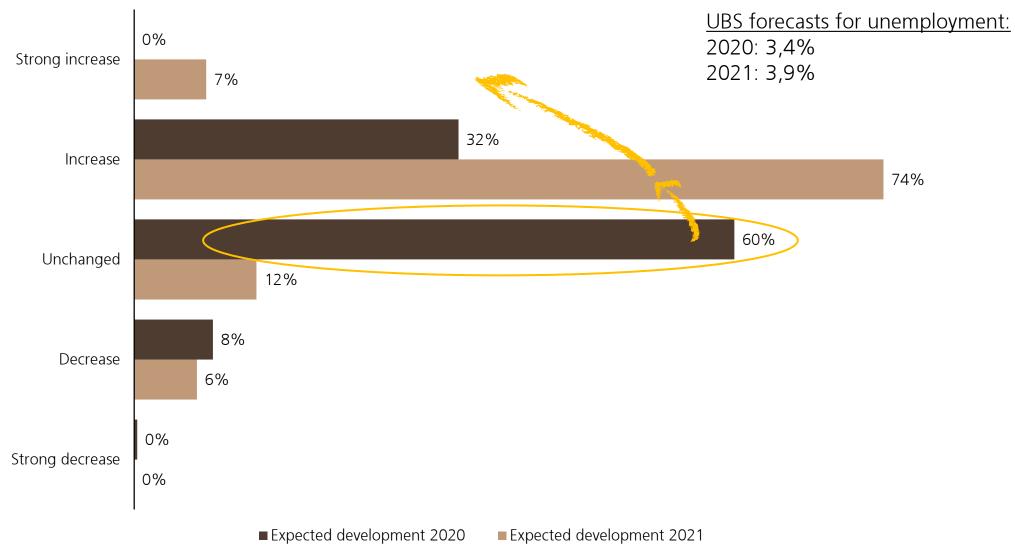
Survey participants expect the economy to stagnate or recede next year



Expected development from the previous year for the mentioned year

Expected unemployment rate 2021

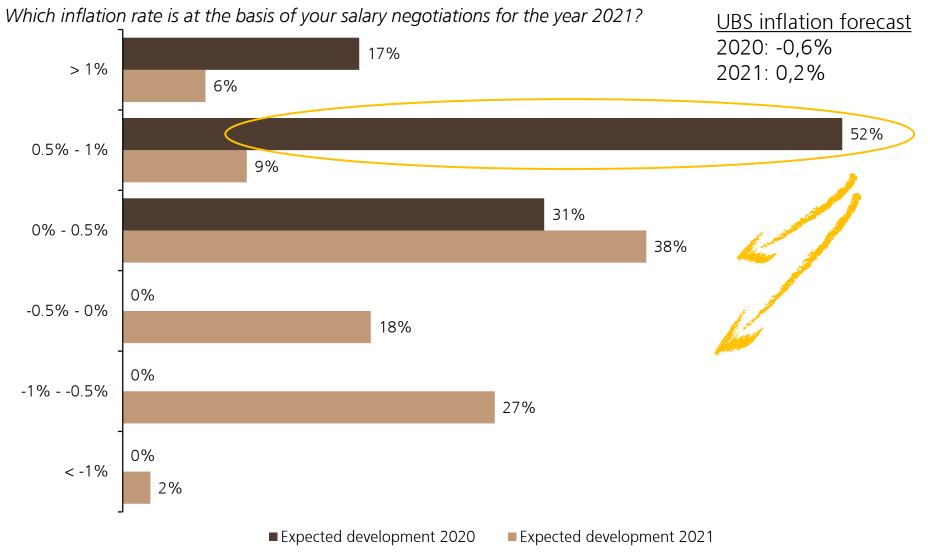
Survey participants expect an increase of the unemployment rate next year



Expected development from the previous year for the mentioned year

Inflation

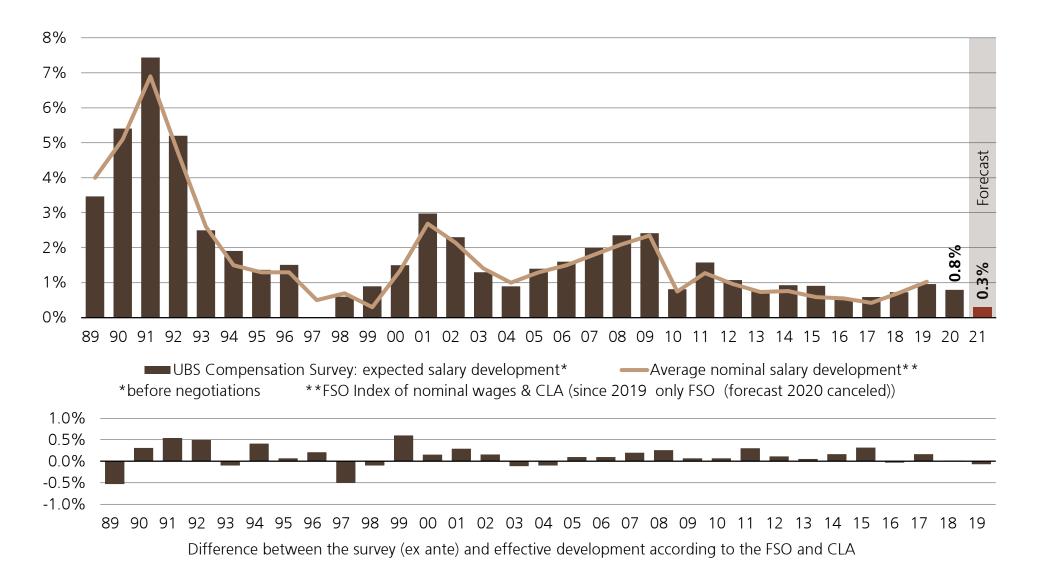
Survey participants expect a lower inflation rate than last year



Expected development from the previous year for the mentioned year

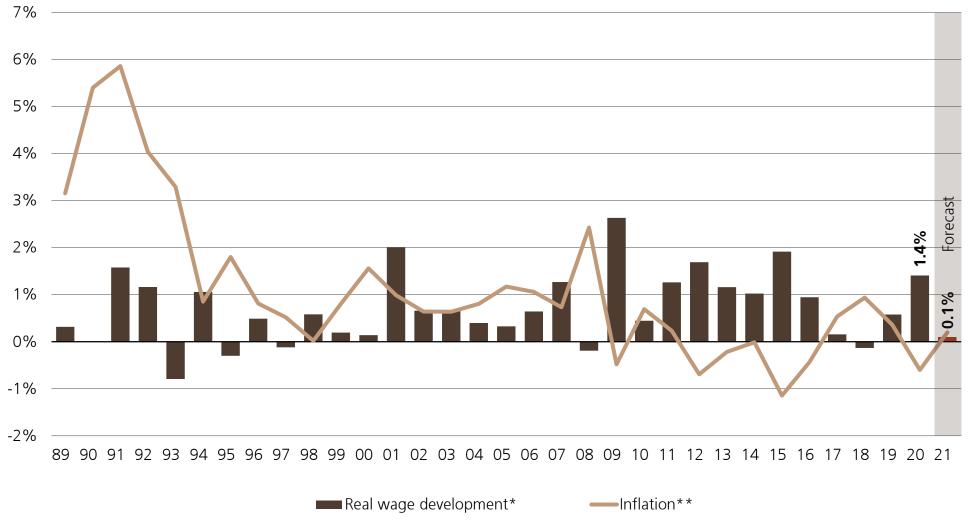
States UBS

Expected nominal wage growth rates since 1989



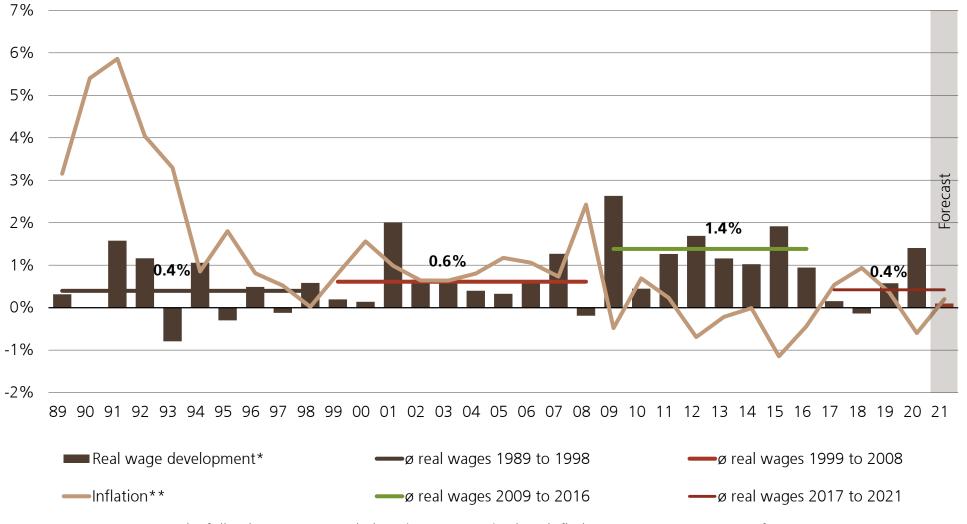


Real wage growth rates and inflation



*Survey results following wage negotiations (except 2021) **2020 & 2021 UBS forecasts

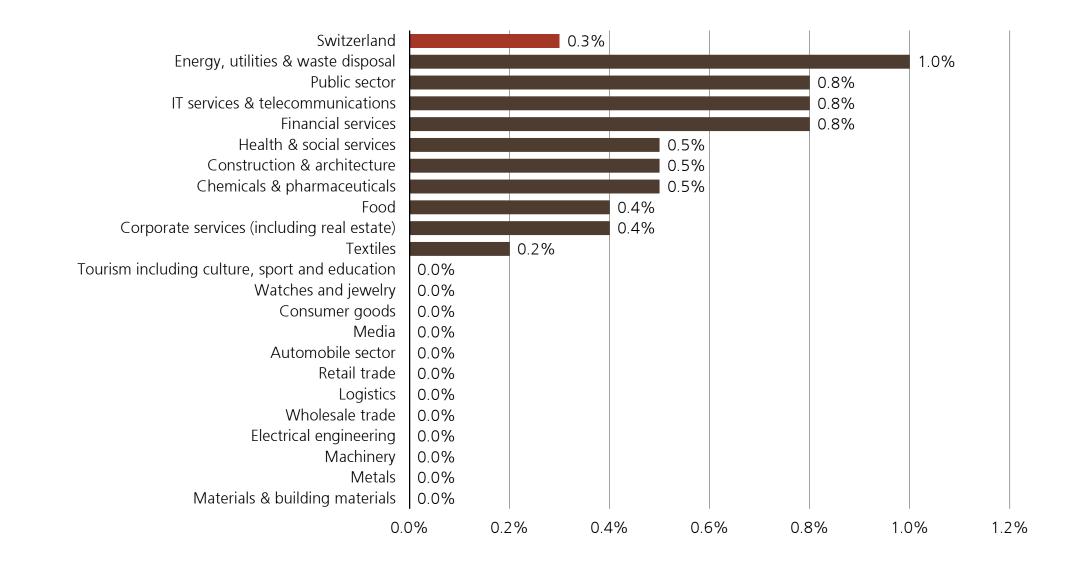
Real wage growth rates with period averages



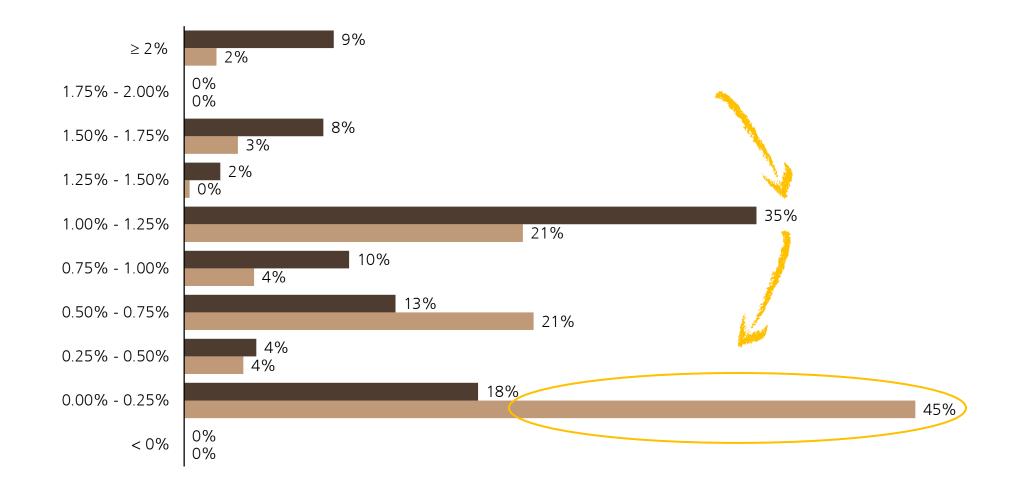
*Survey results following wage negotiations (except 2021) minus inflation **2020 & 2021 UBS forecasts



Expected nominal wage growth rates 2021 by sector



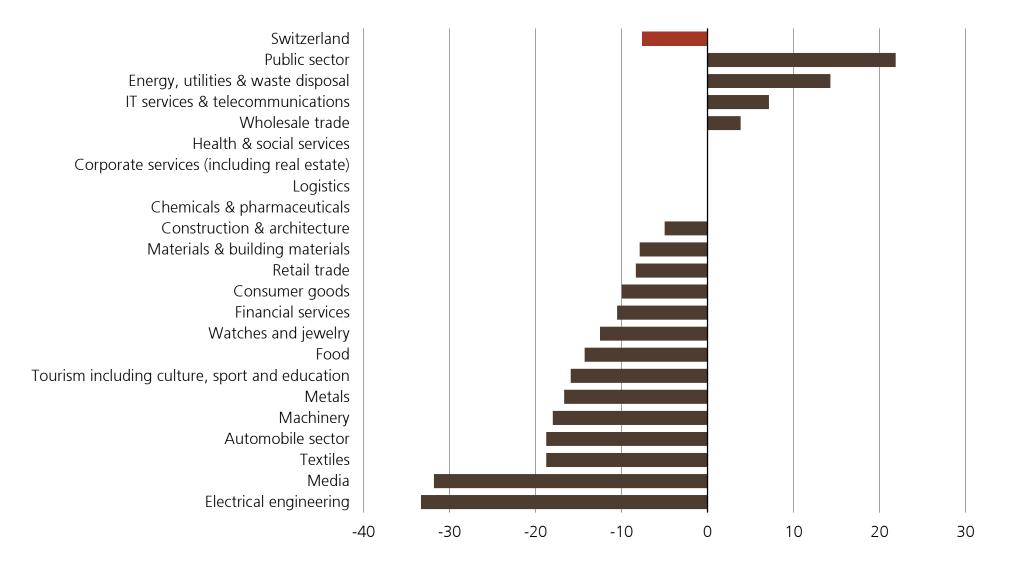
Nominal wage growth divided by increase in %



■ Wage growth 2020 (in retrospect) ■ Wage growth 2021 (expactations)



Expected 2021 head count development by sector

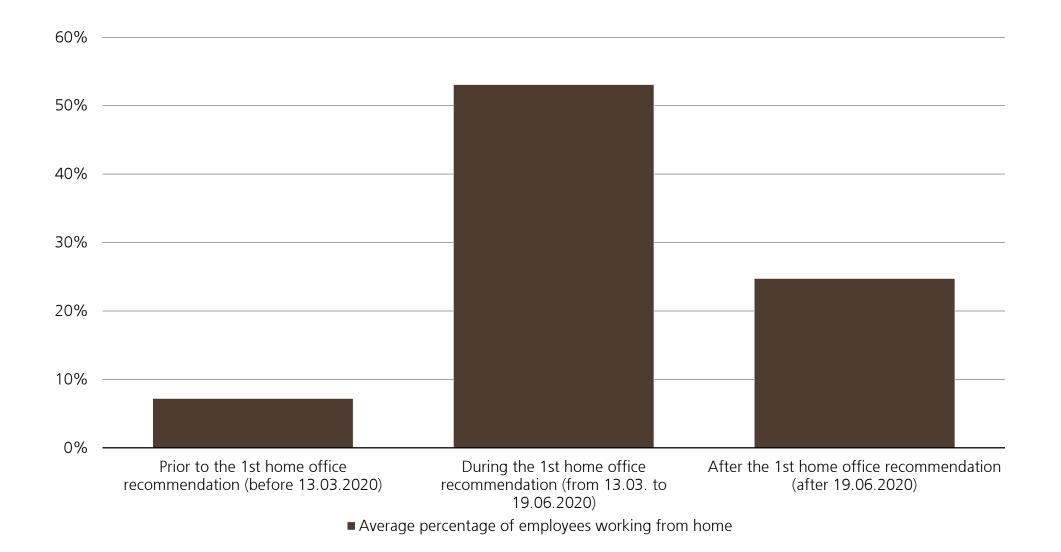


Data evaluated using a diffusion index. The scale goes from -100 (strong decrease) to 0 (unchanged) to +100 (strong increase).



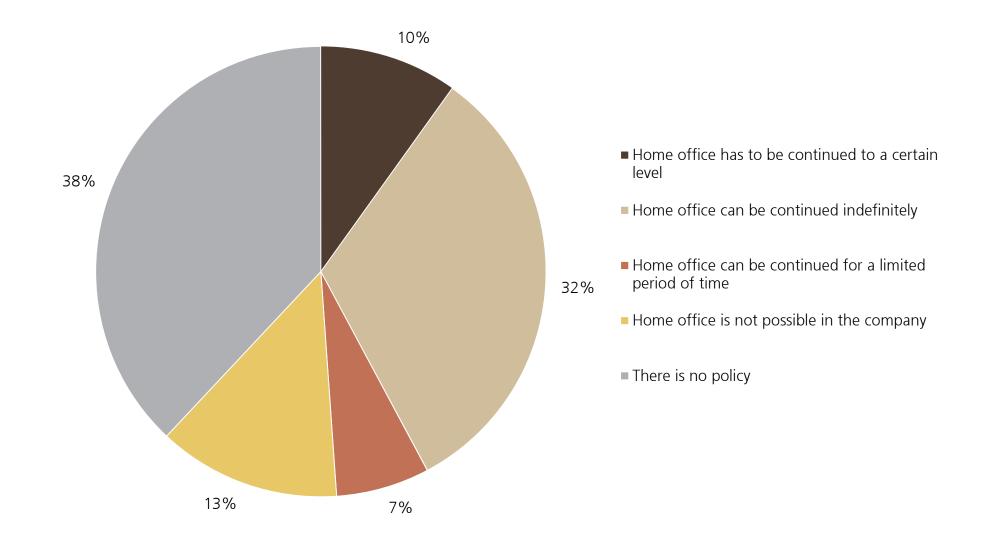
Impact of Covid-19 on home office

Strong increase of home office due to Covid-19

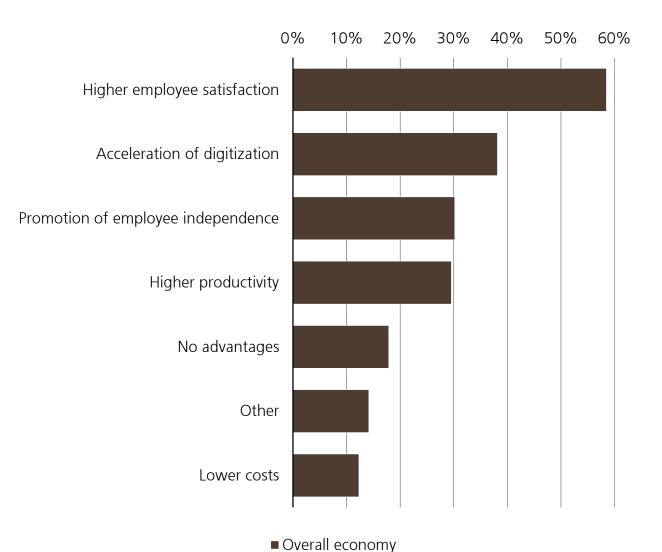


Company policy regarding home office

One third of the surveyed companies now offer their employees the option of working from home indefinitely

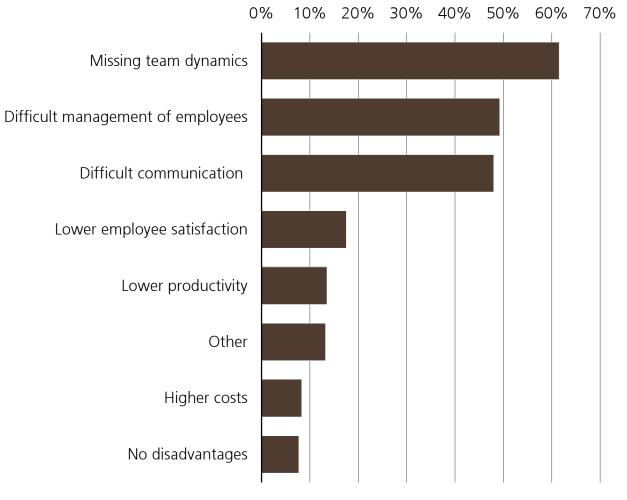


Home office leads to a better work-life balance but also to lacking team dynamics



Advantages of home office

Disadvantages of home office

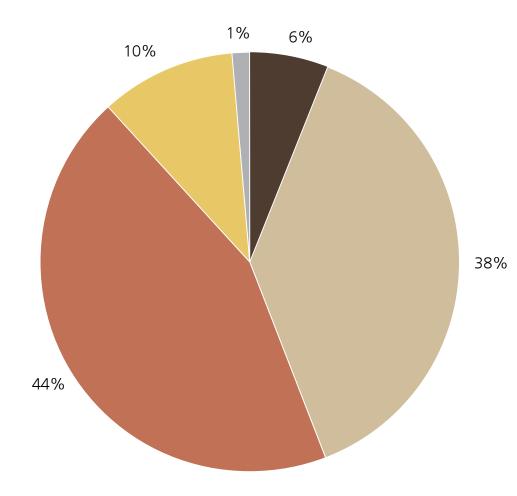


Overall economy



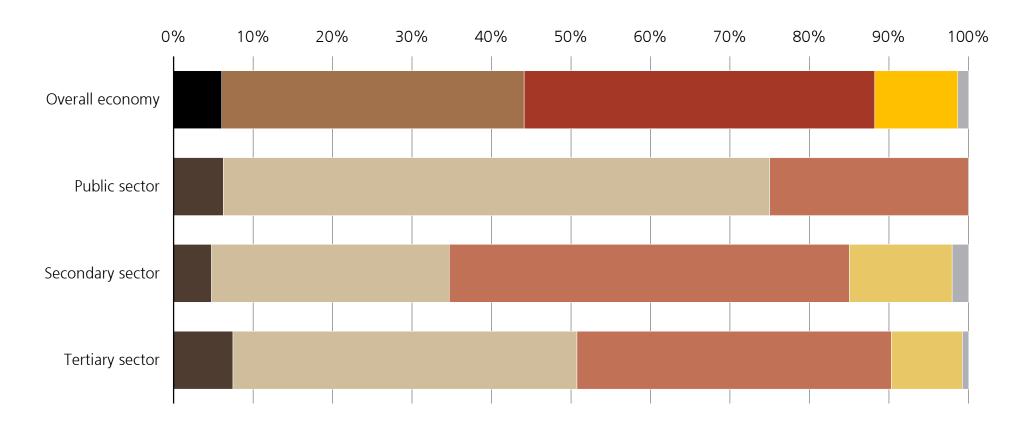
Evaluation of the future development of home office

Home office is rated positively for the most part



- Very positive: Home office should become the new normal
- Positive: Home office should be increased
- Neutral: Home office should be continued on its present level
- Negative: Home office should be reduced to its level pre covid-19
- Very negative: Home office should be abolished asap

Evaluation of the future development of home office

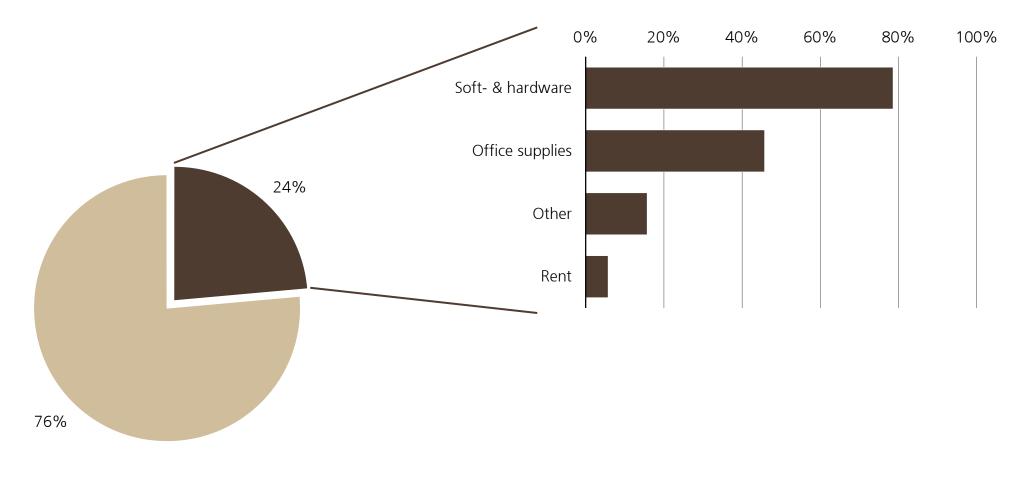


- Very positive: Home office should become the new normal
- Positive: Home office should be increased
- Neutral: Home office should be continued on its present level
- Negative: Home office should be reduced to its level pre covid-19
- Very negative: Home office should be abolished asap

WBS

Compensation for home office costs

A quarter of the participating companies help to pay home office costs

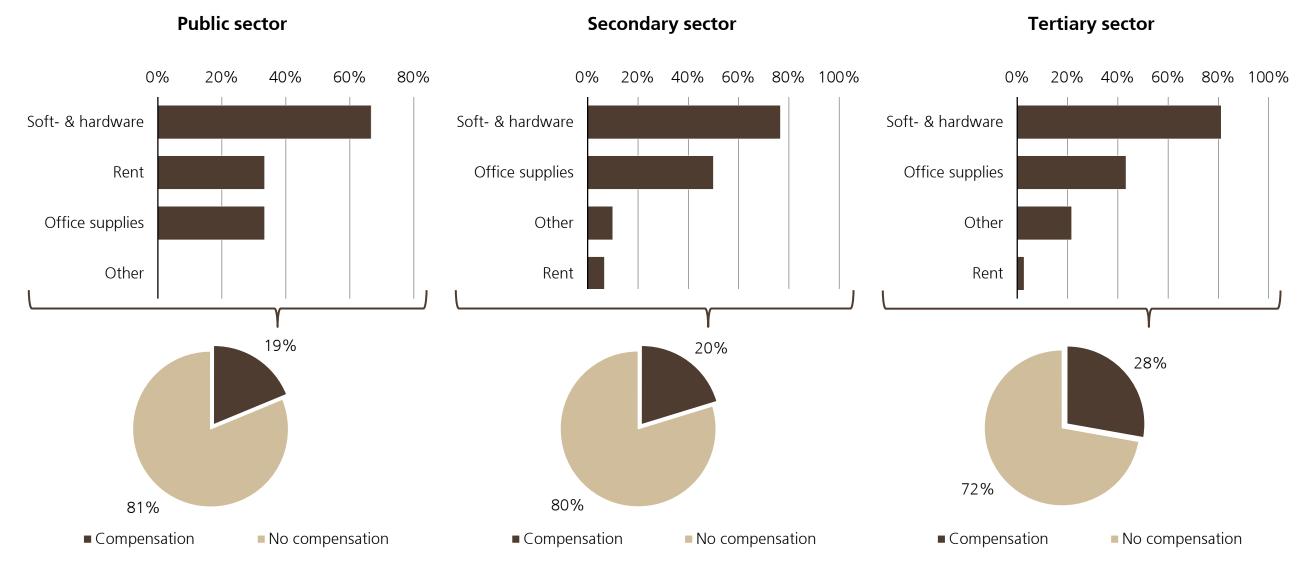


Compensation No compensation

Bar chart: Percentage of companies that compensate costs caused by home office in the respective department (as a share of those companies that answered "yes" in regard to compensation for home office costs), multiple answers possible



Compensation for home office costs by sector



Bar charts: Percentage of companies that compensate costs caused by home office in the respective department (as a share of those companies that answered "yes" in regard to compensation for home office costs), multiple answers possible



Dr. Daniel Kalt Chief Economist & Chief Investment Officer Switzerland UBS Chief Investment Office Global Wealth Management

daniel.kalt@ubs.com

Follow me! www.ubs.com/followubs

Twitter: @daniel_kalt

www.ubs.com/investmentviews



Risk information

UBS Chief Investment Office's ("CIO") investment views are prepared and published by the Global Wealth Management business of UBS Switzerland AG (regulated by FINMA in Switzerland) or its affiliates ("UBS").

The investment views have been prepared in accordance with legal requirements designed to promote the independence of investment research.

Generic investment research – Risk information:

This publication is **for your information only** and is not intended as an offer, or a solicitation of an offer, to buy or sell any investment or other specific product. The analysis contained herein does not constitute a personal recommendation or take into account the particular investment objectives, investment strategies, financial situation and needs of any specific recipient. It is based on numerous assumptions. Different assumptions could result in materially different results. Certain services and products are subject to legal restrictions and cannot be offered worldwide on an unrestricted basis and/or may not be eligible for sale to all investors. All information and opinions expressed in this document were obtained from sources believed to be reliable and in good faith, but no representation or warranty, express or implied, is made as to its accuracy or completeness (other than disclosures relating to UBS). All information and opinions as well as any forecasts, estimates and market prices indicated are current as of the date of this report, and are subject to change without notice. Opinions expressed herein may differ or be contrary to those expressed by other business areas or divisions of UBS as a result of using different assumptions and/or criteria.

In no circumstances may this document or any of the information (including any forecast, value, index or other calculated amount ("Values")) be used for any of the following purposes (i) valuation or accounting purposes; (ii) to determine the amounts due or payable, the price or the value of any financial instrument or financial contract; or (iii) to measure the performance of any financial instrument including, without limitation, for the purpose of tracking the return or performance of any Value or of defining the asset allocation of portfolio or of computing performance fees. By receiving this document and the information you will be deemed to represent and warrant to UBS that you will not use this document or otherwise rely on any of the information for any of the above purposes. UBS and any of its directors or employees may be entitled at any time to hold long or short positions in investment instruments referred to herein, carry out transactions involving relevant investment instruments in the capacity of principal or agent, or provide any other services or have officers, who serve as directors, either to/for the issuer, the investment instrument itself or to/for any company commercially or financially affiliated to such issuers. At any time, investment decisions (including whether to buy, sell or hold securities) made by UBS and its employees may differ from or be contrary to the opinions expressed in UBS research publications. Some investment and identifying the risk to which you are exposed may be difficult to quantify. UBS relies on information barriers to control the flow of information will be made available upon request. Some investments may be subject to sudden and large falls in value and on realization you may receive back less than you invested or may be required to pay more. Changes in foreign exchange rates may have an adverse effect on the price, value or income of an investment. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales per

Tax treatment depends on the individual circumstances and may be subject to change in the future. UBS does not provide legal or tax advice and makes no representations as to the tax treatment of assets or the investment returns thereon both in general or with reference to specific client's circumstances and needs. We are of necessity unable to take into account the particular investment objectives, financial situation and needs of our individual clients and we would recommend that you take financial and/or tax advice as to the implications (including tax) of investing in any of the products mentioned herein.

This material may not be reproduced or copies circulated without prior authority of UBS. Unless otherwise agreed in writing UBS expressly prohibits the distribution and transfer of this material to third parties for any reason. UBS accepts no liability whatsoever for any claims or lawsuits from any third parties arising from the use or distribution of this material. This report is for distribution only under such circumstances as may be permitted by applicable law. For information on the ways in which CIO manages conflicts and maintains independence of its investment views and publication offering, and research and rating methodologies, please visit www.ubs.com/research. Additional information on the relevant authors of this publication and other CIO publication(s) referenced in this report; and copies of any past reports on this topic; are available upon request from your client advisor.

Risk information

Options and futures are not suitable for all investors, and trading in these instruments is considered risky and may be appropriate only for sophisticated investors. Prior to buying or selling an option, and for the complete risks relating to options, you must receive a copy of "Characteristics and Risks of Standardized Options". You may read the document at https://www.theocc.com/about/publications/character-risks.jsp or ask your financial advisor for a copy.

Investing in structured investments involves significant risks. For a detailed discussion of the risks involved in investing in any particular structured investment, you must read the relevant offering materials for that investment. Structured investments are unsecured obligations of a particular issuer with returns linked to the performance of an underlying asset. Depending on the terms of the investment, investors could lose all or a substantial portion of their investment based on the performance of the underlying asset. Investors could also lose their entire investment if the issuer becomes insolvent. UBS Financial Services Inc. does not guarantee in any way the obligations or the financial condition of any issuer or the accuracy of any financial information provided by any issuer. Structured investments are not traditional investments and investing in a structured investment is not equivalent to investing directly in the underlying asset. Structured investments may have limited or no liquidity, and investors should be prepared to hold their investment to maturity. The return of structured investments may be limited by a maximum gain, participation rate or other feature. Structured investments may include call features and, if a structured investment is called early, investors would not earn any further return and may not be able to reinvest in similar investments. UBS Financial Services Inc. and its employees do not provide tax advice. Investors should consult their own tax advisor about their own tax situation before investing in any securities.

Important Information About Sustainable Investing Strategies: Sustainable investing strategies aim to consider and incorporate environmental, social and governance (ESG) factors into investment process and portfolio construction. Strategies across geographies and styles approach ESG analysis and incorporate the findings in a variety of ways. Incorporating ESG factors or Sustainable Investing considerations may inhibit the portfolio manager's ability to participate in certain investment opportunities that otherwise would be consistent with its investment objective and other principal investment strategies. The returns on a portfolio constisting primarily of sustainable investments may be lower or higher than portfolio manager, and the investment opportunities available to such portfolios may differ. Companies may not necessarily meet high performance standards on all aspects of ESG or sustainable investing issues; there is also no guarantee that any company will meet expectations in connection with corporate responsibility, sustainability, and/or impact performance.

This document is not intended for distribution into the US and / or to US persons.

External Asset Managers / External Financial Consultants: In case this research or publication is provided to an External Asset Manager or an External Financial Consultant, UBS expressly prohibits that it is redistributed by the External Asset Manager or the External Financial Consultant and is made available to their clients and/or third parties.

For country information, please visit ubs.com/cio-country-disclaimer-gr or ask your client advisor for the full disclaimer.

Version B/2020. CIO82652744

© UBS 2020. The key symbol and UBS are among the registered and unregistered trademarks of UBS. All rights reserved.